CardinalCare
Virginia's Medicaid Program

Cardinal Care Managed Care

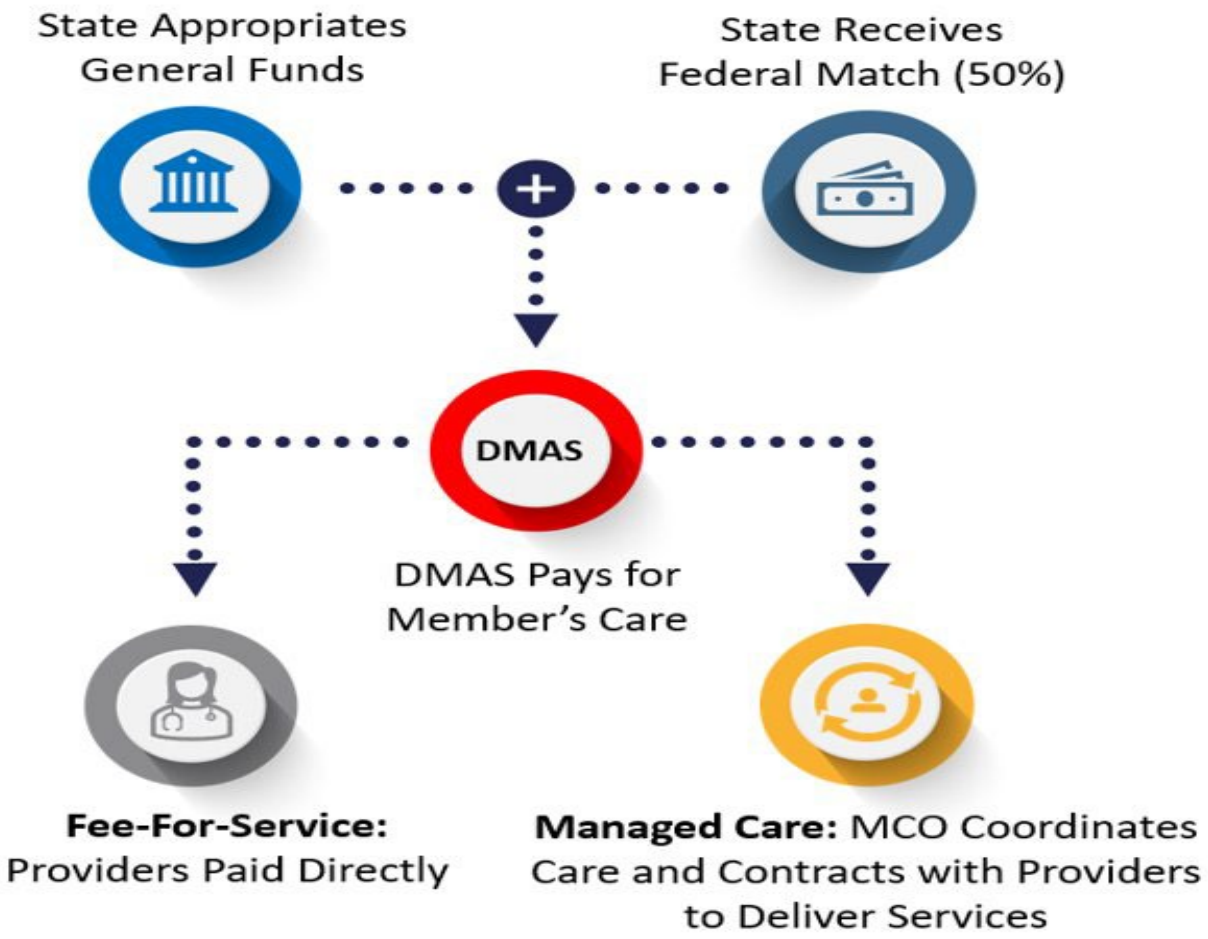
DMAS

Virginia Medicaid is Cardinal Care

Cardinal Care is DMAS' program name that includes all health coverage programs for all Medicaid members served through managed care and fee-for-service delivery systems

Delivery System

*Managed care serves **89**% of our members through five accredited health plans*



What is Managed Care?

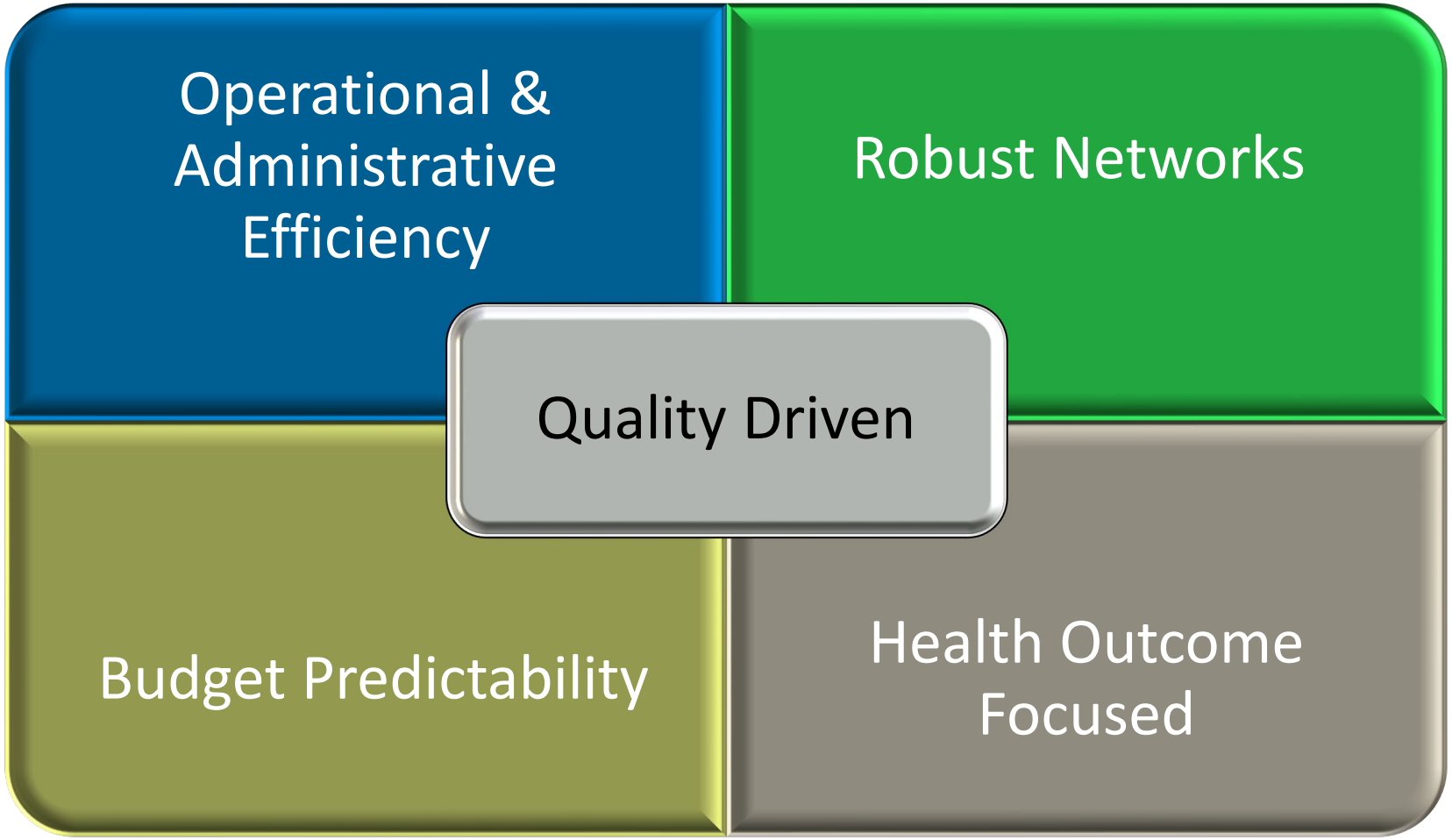
CardinalCare
Virginia's Medicaid Program

- Managed Care is a health care delivery system organized to manage care, cost, utilization, and quality.
- A Managed Care Organization (MCO) is a health plan with a group of doctors and other providers working together to give health and other services to its members.
- The MCO covers all Medicaid services, including doctor visits, behavioral health services, nursing facility services and "waiver" services for community-based long-term care.
- MCOs are paid a single per member/per month capitation rate that is actuarially sound.

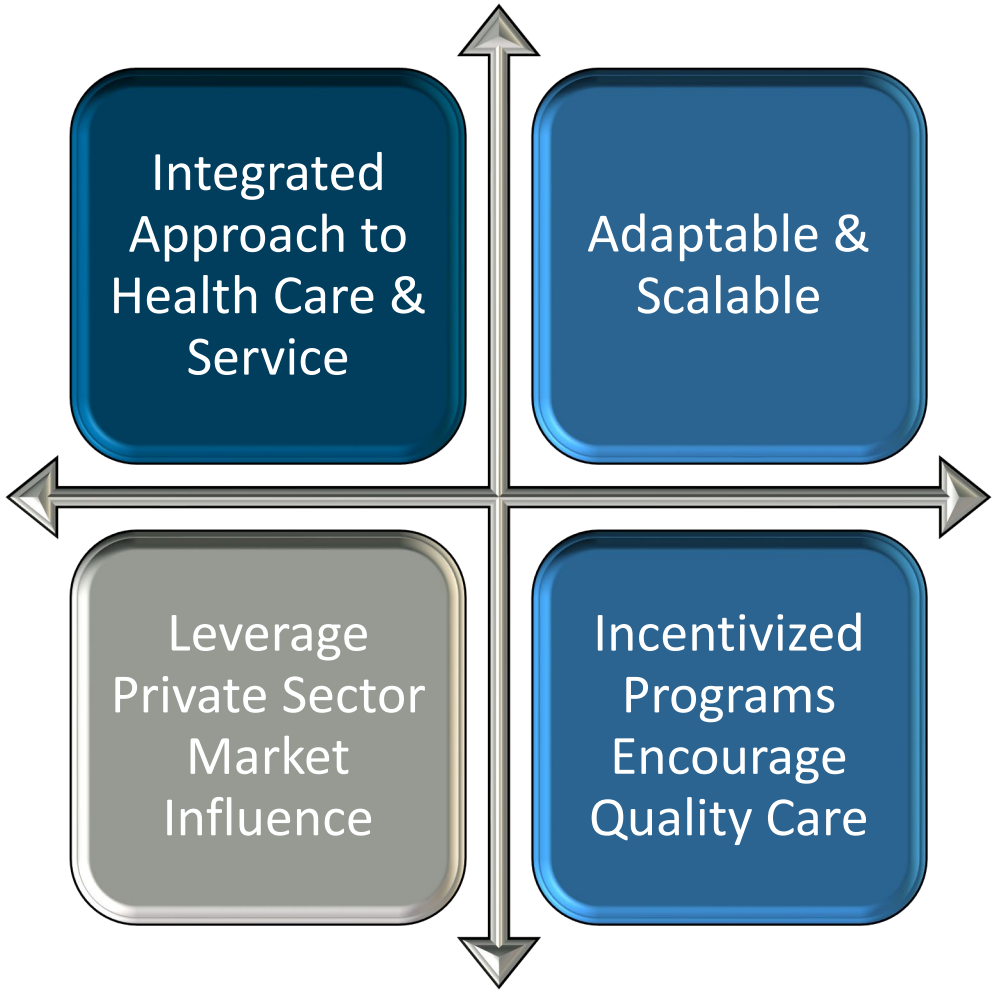
Cardinal Care Regional Map

Southwest | Roanoke/Alleghany | Western/Charlottesville | Northern/Winchester | Central | Tidewater

Benefits of Managed Care Delivery System



Efficiencies and Best Practices



Advantages of Managed Care

- ✓ Focuses on **quality of care** for individuals
- ✓ Offers a network of **high-quality providers**
- ✓ Health plans offer **enhanced benefits**
- ✓ Health plans provide **comprehensive** health coverage and focus on **prevention**
- ✓ Provides **financial stability**

Cardinal Care Managed Care Background

- The Cardinal Care Managed Care program provides comprehensive health care services for 1.8 million Virginians receiving Medicaid and CHIP through five contracted health plans.
- DMAS is taking a bold approach to improve the Cardinal Care Managed Care program with three steps:
  - Defined the transformation goals for the program.
  - Created Cardinal Care Managed Care – A consolidation of the two programs formerly known as Commonwealth Coordinated Care Plus and Medallion 4.0.
  - Reprocurement and implementation of the enhanced Cardinal Care Managed Care delivery system.

Cardinal Care Managed Care Improvements

CardinalCare
Virginia's Medicaid Program

Single MCO Contract and Single CMS 1915(b) Managed Care Waiver

Preserves Continuity of Managed Care Enrollment

Comprehensive Model of Care

Aligned Regional Open Enrollment

Enhanced Accountability & Oversight

Cardinal Care Branding, Communications, and Consolidated Enrollment Broker Website

Cardinal Care Road Map

2021-2023 Cardinal Care Timeline

DMAS's strategy to achieve these legislative directives was implemented in phases, while working closely with the Centers for Medicare and Medicaid Services (CMS) to receive federal approval to consolidate the two managed care waivers and contracts

July 2021

As part of the 2021 Appropriations Act, DMAS was directed to merge the two managed care programs, Medallion 4.0 and Commonwealth Coordinated Care Plus (CCC Plus)

Jan 2023

Rebrand as Cardinal Care Cardinal Care, DMAS' program name that includes all Medicaid, and FAMIS members served through both the managed care and fee-for-service delivery systems

Sept 2023

DMAS received approval from CMS to consolidate the Medallion 4.0 and CCC Plus programs under Cardinal Care Managed Care waiver – effective October 1, 2023

Oct 2023

Medallion 4.0 and CCC Plus programs are consolidated under Cardinal Care

2024

The new Cardinal Care Managed Care Program will drive innovation and strengthen quality and accountability

CardinalCare
Virginia's Medicaid Program

The Goals of Cardinal Care Managed Care are focused to drive member-centric transformation in Virginia's Medicaid system

10 Top Goals of Cardinal Care Managed Care Program

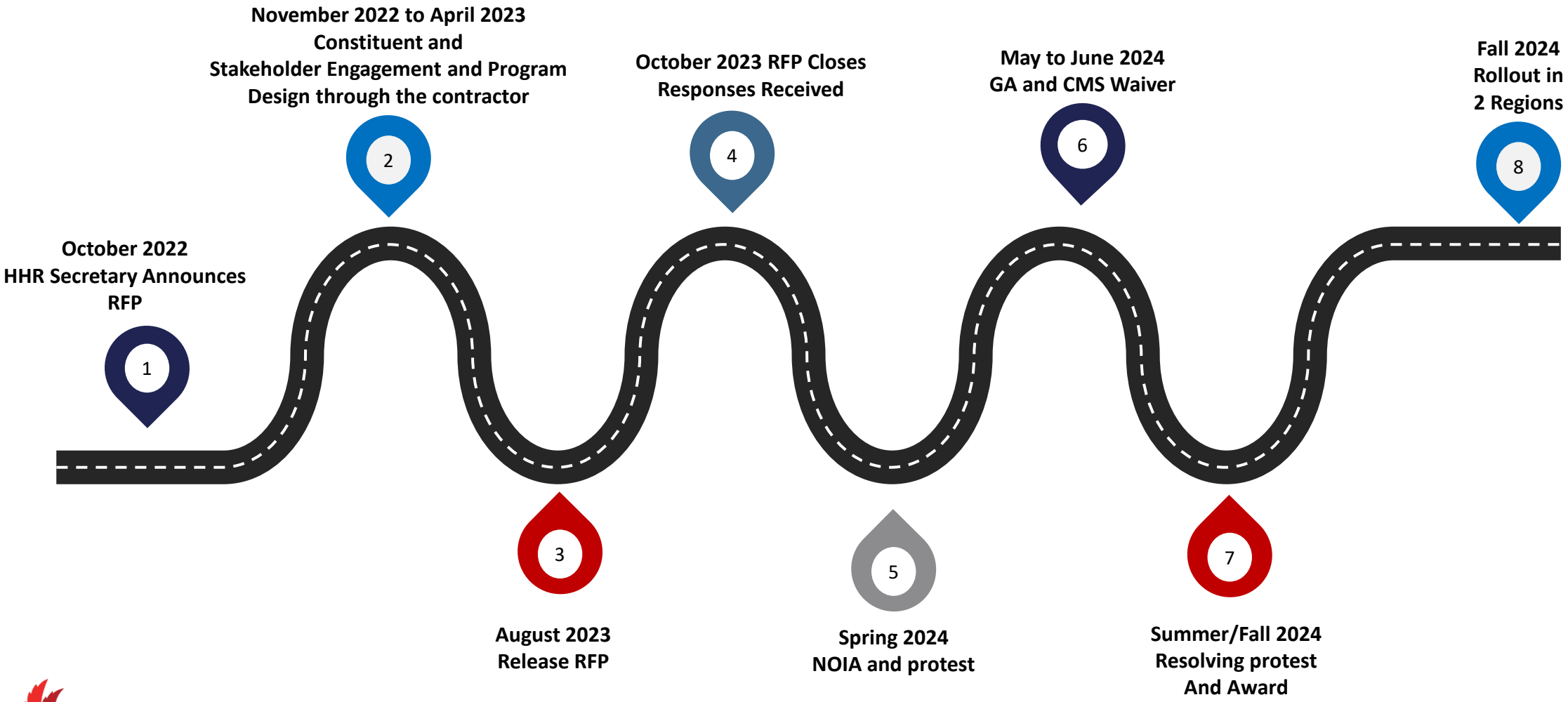
1. Ensure Medicaid members have appropriate access to quality health care through the contracted managed care plans
2. Focus on expanding behavioral health services and improving access as part of the *Right Help, Right Now* initiative
3. Improve maternal and child health outcomes through targeted initiatives across geographic and ethnic populations
4. Strengthen provider access and availability
5. Support members with high risk factors through model of care and health-related social needs resources

The Goals of Cardinal Care Managed Care are focused to drive member-centric transformation in Virginia's Medicaid system

10 Top Goals of Cardinal Care Managed Care Program

6. Provide children and youth in foster care with a dedicated health plan
7. Enhance access to appropriate services, supports and settings for members receiving LTSS
8. Drive innovation and operational excellence with a focus on data analytics
9. Expand Virginia's MCO fiscal oversight, including MCO profit tiering
10. Increase MCO reporting, compliance monitoring, and oversight

Cardinal Care Managed Care Procurement Milestones



CardinalCare
Virginia's Medicaid Program

Cardinal Care Managed Care Preparation for Implementation Activities