House Appropriations HHR Subcommittee January 27, 2015



- Health systems are committed to helping make the CCC /dual eligible program a success for all
- Regional and market variation in plan-provider participation and shared risk arrangements is a positive

 Challenges with enrollment and opt-outs are multi-faceted, health systems will continue to work with our DMAS and plan colleagues to address all factors



Committed to Success of CCC / Dual-eligible Program

- VHHA has been a strong supporter of the dual-eligible program
 - Since 2010 when our actuarial analysis found that improving care for this population would yield significant savings
 - DMAS leadership has been championing it even longer
- Dual-eligible recipients are among the patients with the most significant and complex health care needs
 - Hospitals are at risk via Medicare readmission penalties for improving care coordination
- Improving care quality and value requires very close front-line provider coordination over time and across settings
- It also requires a different way of doing business between atrisk plans and health systems

Regional and Market Variation

- An environment in which every provider/system participates with every plan is not the best path for long term success
- Regional and market variation on plan-provider integration models is helpful for determining what works best
- Successful models will likely vary region to region
- It is innovation at the front-line where providers treat and counsel patients where the real value improvement exists
- Helping patients choose the right plan-provider combination to meet their needs is the objective we all share



Enrollment and Opt-out Issues are Complex

- CCC program is still in the early stages of implementation
- Plan-health system relationships have and will evolve
- Many factors for slower enrollment and high opt-out rates
 - Incomplete Medicare information that has yielded "un-intelligent" automatic assignments is at least part of the problem
 - DMAS efforts at provider and recipient outreach have been excellent
 - This effort must continue and health systems are willing to help
- We are committed to working with our DMAS and plan colleagues to addressing <u>all</u> the enrollment impediments and ensure recipients choose and stay with the system that best fits their needs



Thank You

- Hospitals and health systems look forward to working with all of you to address the challenges and accelerate the good reforms underway
- We are proud to provide high quality, compassionate care to all Virginians and committed to helping make Virginia the healthiest state in the nation
- Thank you for your service to the Commonwealth

