

***AGRICULTURE & FORESTRY
SECRETARIAT OVERVIEW /
AMENDMENTS IN GOVERNOR
McDONNELL'S INTRODUCED BUDGET***

*HOUSE APPROPRIATIONS SUBCOMMITTEE ON ECONOMIC DEVELOPMENT,
AGRICULTURE, AND NATURAL RESOURCES*

VIRGINIA SECRETARY OF AGRICULTURE & FORESTRY

TODD P. HAYMORE

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AGRICULTURE & FORESTRY IMPACT

- *Commonwealth's Largest Two Industries*
- *Economic Impact: Almost \$80 Billion Annually*
 - *\$55B From Agriculture; \$24B From Forestry*
- *Provide Nearly 500k Jobs Via Production, Value-Added & Ripple Effect Industries*
- *More Than 10% of all VA Jobs; Every Industry Job Supports 1.5 Jobs Elsewhere*

SECRETARIAT PRIORITIES

- *Natural Resources Protection*
 - ▣ *Protect/Enhance Land/Forest Resources*
 - ▣ *Voice for Producers on Chesapeake Bay WIP Efforts*
- *Agricultural & Forestry Development*
 - ▣ *Expand Existing Operations; Recruit New Businesses*
- *Marketing & Exports*
 - ▣ *Expand Virginia's Global Footprint, Ability to Act*
 - ▣ *Increase Exports to Key Growth Markets*

SECRETARIAT FOCUS

- *Act as Ambassador, Chief Marketing Officer*
- *“Buy Local – Sell Global”*
- *Capitalize on Diverse Market, Product Portfolios*
- *No Silos: Governor, C&T, Trans, VEDP, VPA, Others*
- *Partner w/Private Sector Here & Abroad*
- *Increase VDACS International Marketing Staff*

SECRETARIAT SUCCESSES

- *VA's Presence Expands into China, India, Europe, Latin America; Canada in 2013*
- *New Ag Export Deals Reaching Almost \$500m*
- *Creation of Governor's AFID Fund*
- *Wine Industry Growth, Here & Abroad*
- *Expansion of Ag Stewardship Act Program*
- *New Funds for DOF Fire Fighting Equipment*

SECRETARIAT BUDGET

- *Secretariat: 53% GF Appropriated in FY13,14*
 - *\$85.9m Total; \$45.6m GF, \$40.3m NGF*

- *Secretariat GF Appropriations Breakdown:*
 - *SAF – \$344k (FY13, 14)*
 - *VDACS – \$58.9m (FY13), \$58.5m (FY14)*
 - *Amendments: (\$125k) in FY13, (\$750k) in FY14*
 - *DOF – \$27.2m (FY13), \$27.4m (FY14)*
 - *Amendments: Neutral in FY13, \$80k Increase in FY14*

AGENCY BUDGET SAVINGS PLANS

- *Built 4% Savings Plans w/out Staff Reductions*
- *VDACS & DOF: Lean, Operating w/Vacancies*
- *Agency Expenses: 75 – 80% Personnel Driven*
- *VDACS Submitted \$1.2m Savings Plan; Governor Accepted \$1.1m*
- *DOF Submitted \$600k Savings Plan; Governor Accepted \$250k*

DOF NEW BUDGET ACTIONS

- (\$42,000) – HQ Discretionary Expenditures
- (\$61,500) – Funding for Land Conversation Position; NGF Cover
- (\$70,000) – Extend MELP Financing Term for Fire Fighting Equipment
- (\$75,000) – Technology Costs; NGF Cover
- \$175,000 – Update Integrated Forest Resource Info System; Assist w/”Going Mobile” Initiative

VDACS NEW BUDGET ACTIONS

- *(\$125,000) – Delay Financial Support to Beehive Grant Program Until FY14 (FY13)*
- *(\$208,949) – Eliminate Appropriation for Regional Office Generators (FY14)*
- *(\$400,000) – Decrease GF for PDR Matching Grants to Localities (FY14)*
- *(\$400,000) – Reduction to Virginia Pesticide Control Act Fund (FY14)*

VDACS NEW BUDGET ACTIONS (CONT'D)

- *\$72,525 – Matching Funds for Federal/State Coyote Control Program (FY14)*
- *\$98,420 – Fully Fund Food Safety Inspector Position (FY14)*
- *\$110,000 (1 FTE) – Administrator of Agriculture & Forest Industries Development Fund (FY14)*
- *\$250,000 (3 FTEs) – Weights & Measures Program (FY14)*

SECRETARIAT EMPHASIS IN 2013

- *Facilitate Increased International Trade/Exports*
 - *Build on Record Export Levels Via New Foreign Staff*
 - *Trade Missions to Asia, Europe, Latin America*
 - *Advocate for Fair/Open Trade Practices*
- *Promote Further Economic Development*
 - *Build on Early AFID Successes; Push New Projects*
- *Continue Engagement on Water Quality Issues*
- *Encourage Next Administration to Keep Commitment, Focus*

CONCLUSION

QUESTIONS?

TODD P. HAYMORE
VIRGINIA SECRETARY OF AGRICULTURE & FORESTRY
TODD.HAYMORE@GOVERNOR.VIRGINIA.GOV
(804) 692-2511