

COMMONWEALTH of VIRGINIA

Aubrey L. Layne, Jr., MBA, CPA Secretary of Finance

June 12, 2019

P.O. Box 1475 Richmond, Virginia 23218

MEMORANDUM

TO: The Honorable Ralph S. Northam

THROUGH: The Honorable Clark Mercer

FROM: Aubrey L. Layne, Jr.

SUBJECT: May Revenue Report

This month's revenue report incorporates the Chapter 854 forecast (enacted budget) signed May 2. Total general fund revenue is budgeted to grow 3.3 percent in fiscal year 2019. Approximately \$450 million of additional revenue is needed to fund the Taxpayer Relief Fund. May is a significant month for revenue collections. In addition to regular collections of withholding and sales taxes, estimated and final payments for individuals were due May 1.

Total general fund revenues rose 22.5 percent in May. Most of the increase is due to individual nonwithholding payments received for the May 1 filing date. In addition, withholding, sales, and recordation tax collections all posted solid growth for the month while refunds fell. Growth was expected to pick up substantially in the fourth quarter of the fiscal year as conformity with the federal *Tax Cuts and Jobs Act* took effect. On a fiscal year-to-date basis, total revenue collections rose 7.9 percent through May, ahead of the annual forecast of 3.3 percent growth.

National Economic Indicators

Recent national indicators suggest the economy continues to expand moderately.

- According to the second estimate, real GDP rose at an annualized rate of 3.1 percent in the first quarter of 2019, following 2.2 percent growth in the fourth quarter.
- Payroll employment rose by a disappointing 75,000 jobs in May, following the April gain of 224,000 and the March gain of 153,000. In a separate report, the unemployment rate remained unchanged at 3.6 percent, the lowest rate since the 1960s.

- Initial claims for unemployment were unchanged at 218,000 during the week ending June 1. The four-week moving average fell by 2,500 to 215,000. The level of claims is consistent with a healthy labor market.
- The Conference Board's index of leading indicators rose 0.2 percent in April following a 0.3 percent increase in March. The index suggests that moderate economic growth should continue in the coming months.
- The Conference Board's index of consumer confidence rose from 129.2 to 134.1 in May, with both the expectations and present conditions components contributing to the increase.
- With escalating tensions between the U.S. and its major trading partners, conditions in the manufacturing sector weakened further in May. The Institute of Supply Management index fell from 52.8 to 52.1 for the month. The index remains above the neutral threshold of 50.0 and is consistent with continued growth.
- The CPI rose 0.3 percent in April following a 0.4 percent increase in March. The index stands 2.0 percent above April of 2018. Core inflation (excluding food and energy prices) rose by 0.1 percent, and is 2.1 percent above a year ago.
- At its May meeting, the Federal Reserve left the federal funds target rate range unchanged at 2.25 to 2.5 percent.

Virginia Economy

In Virginia, payroll employment rose 1.0 percent in April compared with last year. Northern Virginia posted growth of 1.8 percent; Hampton Roads employment increased 0.2 percent; and Richmond-Petersburg rose 1.5 percent from April of last year. The seasonally adjusted unemployment rate was unchanged at 2.9 percent in May, and was 0.2 percent below last year.

The Virginia Leading Index jumped 1.0 percent in April after rising 0.1 percent in March. All components – the U.S. Leading Index, future employment, auto registrations, and initial claims – improved in April. The index for Lynchburg decreased in April while the index for Staunton was flat; the indexes for the remaining Virginia metro areas rose last month.

May Revenue Collections

Total general fund revenues rose 22.5 percent in May. Most of the increase is due to individual nonwithholding payments received for the May 1 filing date. In addition, withholding, sales, and recordation tax collections all posted solid growth for the month while refunds fell. On a fiscal year-to-date basis, total revenue collections rose 7.9 percent through May, ahead of the annual forecast of 3.3 percent growth.

Net Individual Income Tax (70% of general fund revenues): Through May, collections of net individual income tax rose 8.5 percent from the same period last year, ahead of the annual estimate of 2.2 percent growth. As stated earlier, growth was expected to pick up in the last quarter of the fiscal year due to effects of the federal Tax Cuts and Jobs Act. Performance in each component of individual income tax is as follows:

Individual Income Tax Withholding (63% of general fund revenues): Collections of payroll withholding taxes rose 5.7 percent in May. Year-to-date, collections have grown 3.9 percent, close to the annual estimate of 3.8 percent growth.

Individual Income Tax Nonwithholding (17% of general fund revenues): May is a significant month for collections in this source. Final payments for tax year 2018 and the first estimated payment for tax year 2019 were both due at the beginning of May.

Collections in nonwithholding were \$764.9 million compared with \$493.3 million in May of last year, an increase of 55.1 percent. Since a portion of final payments for calendar year 2018 which were due May 1 are typically received in April, the two months must be analyzed together to accurately assess growth in this source. Taken together, nonwithholding collections in April and May were up 45.6 percent from the same period last year. Collections in this source includes payments due to the federal *Tax Cuts and Jobs Act*.

Individual Income Tax Refunds: The Department of Taxation issued \$144.6 million in refunds in May, compared with \$168.2 million in the same period last year, a decrease of 14.0 percent. About 2.3 million refunds have been issued so far this filing season, about 152,000 fewer than the same period last year. Part of the decline in refunds is due to the Tax Cuts and Jobs Act. Year-to-date, refunds have declined by 10.3 percent, trailing the annual estimate of 5.4 percent growth. Significant uncertainty remains, as the adoption of state conformity to federal tax law changes delayed the beginning of the filing season this year.

Sales Tax (17% of general fund revenues): Collections of sales and use taxes, reflecting April sales, rose 9.7 percent in May as seasonal factors impacted results. On a year-to-date basis, collections have risen 4.0 percent, ahead of the annual estimate of 3.7 percent growth.

Corporate Income Tax (5% of general fund revenues): May is not typically a significant month for collections in this source, as final or extension payments are mainly due only from retailers who usually have a January 31 close to their fiscal year. Such payments vary significantly from year to year. Collections of corporate income taxes were \$2.6 million in May, compared with receipts of \$11.0 million in May of last year. Year-to-date collections have increased 12.3 percent from the same period last year, trailing the forecast of 17.4 percent growth.

Wills, Suits, Deeds, Contracts (2% of general fund revenues): Collections of wills, suits, deeds, and contracts – mainly recordation tax collections – were \$42.0 million in May, compared with

\$36.9 million in May of last year. On a year-to-date basis, collections are down 2.1 percent, slightly ahead of the annual forecast of a 6.7 percent decline.

Insurance Premiums (2% of general fund revenues): May is not a significant month for collections in this source. Collections were \$5.7 million in May, as refunds were paid to insurance companies. Year-to-date collections through May were \$253.6 million compared with \$217.6 million in the same period last year, an increase of 16.5 percent and close to the annual estimate of 17.0 percent growth. Estimated payments for insurance companies are again due in June.

Other Revenue Sources

The following list provides data on May collections for other revenue sources:

	Year-to-Date	Annual <u>Estimate</u>
Interest Income (0.3% GF revenues)	51.0%	11.5%
ABC Taxes (1% GF revenues)	2.8%	3.5%

All Other Revenue (2% of general fund revenues): Receipts in All Other Revenue rose 28.3 percent in May, \$59.4 million compared with \$46.3 million a year ago. An increase in bank franchise tax collections drove the growth. On a year-to-date basis, collections of All Other Revenue rose 10.7 percent from the same period last year, compared to the annual estimate of 1.5 percent growth.

Summary

May is a significant month for revenue collections. In addition to regular collections of withholding and sales taxes, estimated and final payments for individuals were due May 1.

Total general fund revenues rose 22.5 percent in May. Most of the increase is due to individual nonwithholding payments received for the May 1 filing date. In addition, withholding, sales, and recordation tax collections all posted solid growth for the month while refunds fell. Growth was expected to pick up substantially in the fourth quarter of the fiscal year as conformity with the federal *Tax Cuts and Jobs Act* took effect.

On a fiscal year-to-date basis, total revenue collections rose 7.9 percent through May, ahead of the annual forecast of 3.3 percent growth. Total general fund revenues rose 22.5 percent in May. Most of the increase is due to individual individual nonwithholding payments received for the May 1 filing date. In addition, withholding, sales, and recordation tax collections all posted solid growth for the month while refunds fell. Growth was expected to pick up substantially in the fourth quarter of the fiscal year as conformity with the federal *Tax Cuts and Jobs Act* took effect.

Collections in June must total \$1.7 billion to attain the forecast compared with the \$2.4 billion collected last June.

FY 2019 Revised Estimate Per Chapter 854

Commonwealth of Virginia/Department of Accounts Summary Report on General Fund Revenue Collections For the Fiscal Years 2018 and 2019 (Dollars in Thousands)

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
				May		Y	ear-To-Date		% Annual Growth
Revenue	FY 2019 Estimate	As a % of Gen Fund Rev	FY 2019	FY 2018	% Change	FY 2019	FY 2018	% Change	Req By Est
Individual Income Tax: Withholding Tax Dues/Estimated Payments	\$13,013,900 \$3,419,200	63.39 16.66	\$1,094,789 764,941	\$1,035,758 493,251	5.7 55.1	\$11,856,344 3,550,719	\$11,416,486 3,104,091	3.9 14.4	3.8 (1.5)
Gross Individual Income Tax Individual and Fiduciary Income	\$16,433,100	80.05	\$1,859,730	\$1,529,009	21.6	\$15,407,063	\$14,520,577	6.1	2.6
(Refunds)	(2,011,500)	(9.80)	(144,628)	(168,232)	(14.0)	(1,643,418)	(1,833,111)	(10.3)	5.4
Net Individual Income Tax	\$14,421,600	70.25	\$1,715,102	\$1,360,777	26.0	\$13,763,645	\$12,687,466	8.5	2.2
Sales and Use Tax	\$3,591,100	17.49	\$308,091	\$280,867	9.7	\$3,063,186	\$2,944,131	4.0	3.7
Corporations Income Tax	1,012,200	4.93	2,551	10,991	(76.8)	768,448	684,075	12.3	17.4
Wills, Suits, Deeds, Contracts	368,600	1.80	41,950	36,877	13.8	347,157	354,462	(2.1)	(6.7)
Insurance Premiums	395,300	1.93	5,655	5,403	4.7	253,559	217,593	16.5	17.0
Interest Income (a)	68,500	0.34	22,879	10,590	116.0	102,762	68,069	51.0	11.5
Alcoholic Beverage Sales (b)	240,000	1.17	50,062	48,254	3.7	189,388	184,192	2.8	3.5
All Other Revenues	431,400	2.09	59,396	46,285	28.3	378,838	342,094	10.7	1.5
Total General Fund Revenues	\$20,528,700	100.00	\$2,205,686	\$1,800,044	22.5	\$18,866,983	\$17,482,082	7.9	3.3

[#] Percentage is greater than or equal to 1,000%.

⁽a) Interest is earned monthly in the General Fund and credited to nongeneral funds on a quarterly basis. This will occur in the months of October, January, April and June.

⁽b) Includes Beer and Beverage Excise Tax and Alcoholic Beverage State Tax.

Commonwealth of Virginia/Department of Accounts General Fund Statement of Revenue Collections and Estimates For the Fiscal Years 2018 and 2019

(Dollars in Thousands)

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Part		(1)		(3)		(5)	(6)		(8)	
Page		EV 0040			way	0/		Year-10-Date	0/	
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Licenses and Permits \$4,100 0.02 \$407 \$439 (7.3) \$3,547 \$3,601 (1.5) 2.3 \$Corp. Franchise and Charters 53,700 0.26 576 613 (6.0) 17,065 16,895 1.0 0.1 \$Fees for Misc. Privileges & Services 111,000 0.05 619 579 6.9 10,972 10,244 7.1 (10.4) \$Total Rights and Privileges \$68,800 0.33 \$1,602 \$1,631 (1.8) \$31,584 \$30,740 2.7 (1.6) \$\$Other Revenues: Sales of Property & Commodities \$0 0.00 \$0 (\$1) 100.0 \$412 \$5,382 (92.3) (100.0) \$Assessmts & Repts for Support of Special Svcs 400 0.00 171 24 612.5 412 427 (3.5) (31.4) \$Institutional Revenue 2,600 0.01 309 500 (38.2) 2,677 2,712 (1.3) (5.7) \$Interest (a) 68,500 0.34 22,879 10,590 116.0 102,762 68,069 51.0 11.5 \$Dividends and Rent 300 0.00 11 103 (89.3) 290 455 (36.3) (7.4) \$Institutions & Fees 219,000 1.07 19,693 19,526 0.9 209,448 194,228 7.8 2.5 \$Other Revenue 4,800 0.02 (215) 102 (310.8) 2,767 (7,960) 134.8 178.9 \$Excess Fees (7,600) (0.04) (560) (533) (5.1) (6,177) (6,980) 11.5 0.8 \$Private Donations, Gifts & Cont. 0 0.00 0.04 690 662 4.2 6,860 6.564 4.5 1.7 Total Other Revenues \$295,400 1.44 \$42,978 \$30,973 38.8 \$319,453 \$262,908 21.5 6.4	Rights and Privileges:									
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Fees for Misc. Privileges & Services 11,000 0.05 619 579 6.9 10,972 10,244 7.1 (10.4) Total Rights and Privileges \$68,800 0.33 \$1,602 \$1,631 (1.8) \$31,584 \$30,740 2.7 (1.6) Other Revenues: Sales of Property & Commodities \$0 0.00 \$0 (\$11) 100.0 \$412 \$5,382 (92.3) (100.0) Assessmts & Ropts for Support of Special Svcs 400 0.00 171 24 612.5 412 427 (3.5) (31.4) Institutional Revenue 2,600 0.01 309 500 (38.2) 2,677 2,712 (1.3) (5.7) Interest (a) 68,500 0.34 22,879 10,590 116.0 102,762 68,069 51.0 11.5 Dividends and Rent 300 0.00 1 1 103 (89.3) 290 455 (36.3) (7.4) Fines, Forfeitures & Fees 219,000 1				·		` ,			, ,	
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Other Revenues: Sales of Property & Commodities \$0 0.00 \$0 (\$1) 100.0 \$412 \$5,382 (92.3) (100.0) Assessmts & Ropts for Support of Special Svcs 400 0.00 171 24 612.5 412 427 (3.5) (31.4) Institutional Revenue 2,600 0.01 309 500 (38.2) 2,677 2,712 (1.3) (5.7) Interest (a) 68,500 0.34 22,879 10,590 116.0 102,762 68,069 51.0 11.5 Dividends and Rent 300 0.00 1 103 (89.3) 290 455 (36.3) (7.4) Fines, Forfeitures & Fees 219,000 1.07 19,693 19,526 0.9 209,448 194,228 7.8 2.5 Other Revenue 4,800 0.02 (215) 102 (310.8) 2,767 (7,960) 134.8 178.9 Excess Fees (7,600) (0.04) (560) (533)	•									
Sales of Property & Commodities \$0 0.00 \$0 (\$1) 100.0 \$412 \$5,382 (92.3) (100.0) Assessmts & Rcpts for Support of Special Svcs 400 0.00 171 24 612.5 412 427 (3.5) (31.4) Institutional Revenue 2,600 0.01 309 500 (38.2) 2,677 2,712 (1.3) (5.7) Interest (a) 68,500 0.34 22,879 10,590 116.0 102,762 68,069 51.0 11.5 Dividends and Rent 300 0.00 11 103 (89.3) 290 455 (36.3) (7.4) Fines, Forfeitures & Fees 219,000 1.07 19,693 19,526 0.9 209,448 194,228 7.8 2.5 Other Revenue 4,800 0.02 (215) 102 (310.8) 2,767 (7,960) 134.8 178.9 Excess Fees (7,600) (0.04) (560) (533) (5.1) (6,177) (6,				71,552	* 1,000	(113)	401,001	400,110		(113)
Assessmts & Rcpts for Support of Special Svcs 400 0.00 171 24 612.5 412 427 (3.5) (31.4) Institutional Revenue 2,600 0.01 309 500 (38.2) 2,677 2,712 (1.3) (5.7) Interest (a) 68,500 0.34 22,879 10,590 116.0 102,762 68,069 51.0 11.5 Dividends and Rent 300 0.00 11 103 (89.3) 290 455 (36.3) (7.4) Fines, Forfeitures & Fees 219,000 1.07 19,693 19,526 0.9 209,448 194,228 7.8 2.5 Other Revenue 4,800 0.02 (215) 102 (310.8) 2,767 (7,960) 134.8 178.9 Excess Fees (7,600) (0.04) (560) (533) (5.1) (6,177) (6,980) 11.5 0.8 Private Donations, Gifts & Cont. 0 0.04 690 662 4.2 6,860 6,564 <td>Other Revenues:</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Other Revenues:									
Institutional Revenue 2,600 0.01 309 500 (38.2) 2,677 2,712 (1.3) (5.7) Interest (a) 68,500 0.34 22,879 10,590 116.0 102,762 68,069 51.0 11.5 Dividends and Rent 300 0.00 11 103 (89.3) 290 455 (36.3) (7.4) Fines, Forfeitures & Fees 219,000 1.07 19,693 19,526 0.9 209,448 194,228 7.8 2.5 Other Revenue 4,800 0.02 (215) 102 (310.8) 2,767 (7,960) 134.8 178.9 Excess Fees (7,600) (0.04) (560) (533) (5.1) (6,177) (6,980) 11.5 0.8 Private Donations, Gifts & Cont. 0 0.00 0 0 - 2 11 (81.8) (100.0) Cities, Counties, and Towns 7,400 0.04 690 662 4.2 6,860 6,564 4.5	Sales of Property & Commodities	\$0	0.00	\$0	(\$1)	100.0	\$412	\$5,382	(92.3)	(100.0)
Interest (a) 68,500 0.34 22,879 10,590 116.0 102,762 68,069 51.0 11.5 Dividends and Rent 300 0.00 11 103 (89.3) 290 455 (36.3) (7.4) Fines, Forfeitures & Fees 219,000 1.07 19,693 19,526 0.9 209,448 194,228 7.8 2.5 Other Revenue 4,800 0.02 (215) 102 (310.8) 2,767 (7,960) 134.8 178.9 Excess Fees (7,600) (0.04) (560) (533) (5.1) (6,177) (6,980) 11.5 0.8 Private Donations, Gifts & Cont. 0 0.00 0 0 - 2 11 (81.8) (100.0) Cities, Counties, and Towns 7,400 0.04 690 662 4.2 6,860 6,564 4.5 1.7 Total Other Revenues \$295,400 1.44 \$42,978 \$30,973 38.8 \$319,453 \$262,908	Assessmts & Rcpts for Support of Special Svcs	400	0.00	171	24	612.5	412	427	(3.5)	(31.4)
Dividends and Rent 300 0.00 11 103 (89.3) 290 455 (36.3) (7.4) Fines, Forfeitures & Fees 219,000 1.07 19,693 19,526 0.9 209,448 194,228 7.8 2.5 Other Revenue 4,800 0.02 (215) 102 (310.8) 2,767 (7,960) 134.8 178.9 Excess Fees (7,600) (0.04) (560) (533) (5.1) (6,177) (6,980) 11.5 0.8 Private Donations, Gifts & Cont. 0 0.00 0 0 - 2 11 (81.8) (100.0) Cities, Counties, and Towns 7,400 0.04 690 662 4.2 6,860 6,564 4.5 1.7 Total Other Revenues \$295,400 1.44 \$42,978 \$30,973 38.8 \$319,453 \$262,908 21.5 6.4	Institutional Revenue	2,600	0.01	309	500	(38.2)	2,677	2,712	(1.3)	(5.7)
Fines, Forfeitures & Fees 219,000 1.07 19,693 19,526 0.9 209,448 194,228 7.8 2.5 Other Revenue 4,800 0.02 (215) 102 (310.8) 2,767 (7,960) 134.8 178.9 Excess Fees (7,600) (0.04) (560) (533) (5.1) (6,177) (6,980) 11.5 0.8 Private Donations, Gifts & Cont. 0 0.00 0 0 - 2 11 (81.8) (100.0) Cities, Counties, and Towns 7,400 0.04 690 662 4.2 6,860 6,564 4.5 1.7 Total Other Revenues \$295,400 1.44 \$42,978 \$30,973 38.8 \$319,453 \$262,908 21.5 6.4	Interest (a)	68,500	0.34	22,879	10,590	116.0	102,762	68,069	51.0	11.5
Other Revenue 4,800 0.02 (215) 102 (310.8) 2,767 (7,960) 134.8 178.9 Excess Fees (7,600) (0.04) (560) (533) (5.1) (6,177) (6,980) 11.5 0.8 Private Donations, Gifts & Cont. 0 0.00 0 0 - 2 11 (81.8) (100.0) Cities, Counties, and Towns 7,400 0.04 690 662 4.2 6,860 6,564 4.5 1.7 Total Other Revenues \$295,400 1.44 \$42,978 \$30,973 38.8 \$319,453 \$262,908 21.5 6.4	Dividends and Rent	300	0.00	11	103	(89.3)	290	455	(36.3)	(7.4)
Excess Fees (7,600) (0.04) (560) (533) (5.1) (6,177) (6,980) 11.5 0.8 Private Donations, Gifts & Cont. 0 0.00 0 0 - 2 11 (81.8) (100.0) Cities, Counties, and Towns 7,400 0.04 690 662 4.2 6,860 6,564 4.5 1.7 Total Other Revenues \$295,400 1.44 \$42,978 \$30,973 38.8 \$319,453 \$262,908 21.5 6.4	Fines, Forfeitures & Fees	219,000	1.07	19,693	19,526	0.9	209,448	194,228	7.8	2.5
Private Donations, Gifts & Cont. 0 0.00 0 0 - 2 11 (81.8) (100.0) Cities, Counties, and Towns 7,400 0.04 690 662 4.2 6,860 6,564 4.5 1.7 Total Other Revenues \$295,400 1.44 \$42,978 \$30,973 38.8 \$319,453 \$262,908 21.5 6.4	Other Revenue	4,800	0.02	(215)	102	(310.8)	2,767	(7,960)	134.8	178.9
Cities, Counties, and Towns 7,400 0.04 690 662 4.2 6,860 6,564 4.5 1.7 Total Other Revenues \$295,400 1.44 \$42,978 \$30,973 38.8 \$319,453 \$262,908 21.5 6.4	Excess Fees	(7,600)	(0.04)	(560)	(533)	(5.1)	(6,177)	(6,980)	11.5	0.8
Total Other Revenues \$295,400 1.44 \$42,978 \$30,973 38.8 \$319,453 \$262,908 21.5 6.4	Private Donations, Gifts & Cont.	0	0.00	0	0	-	2	11	(81.8)	(100.0)
	Cities, Counties, and Towns	7,400	0.04	690	662	4.2	6,860	6,564	4.5	1.7
Total General Fund Revenues \$20,528,700 100.00 \$2,205,686 \$1,800,044 22.5 \$18,866,983 \$17,482,082 7.9 3.3	Total Other Revenues	\$295,400	1.44	\$42,978	\$30,973	38.8	\$319,453	\$262,908	21.5	6.4
	Total General Fund Revenues	\$20,528,700	100.00	\$2,205,686	\$1,800,044	22.5	\$18,866,983	\$17,482,082	7.9	3.3

[#] Percentage is greater than or equal to 1,000%.

⁽a) Interest is earned monthly in the General Fund and credited to nongeneral funds on a quarterly basis. This will occur in the months of October, January, April and June.

Commonwealth of Virginia/Department of Lottery Summary Report on Lottery Collections For the Fiscal Years 2018 and 2019 (Dollars in Thousands)

									% Annual
				May			Year-To-Date		Growth
	FY 2019				%			%	Required
	Estimate (a) <u>FY 2019</u>	(b)	FY 2018	<u>Change</u>	FY 2019	(b) <u>FY 2018</u>	<u>Change</u>	(c) By Estimate
Lottery Collections									
Total Lottery Sales	\$2,266,318	\$189,824		\$181,606	4.5	\$2,120,647	\$1,967,422	7.8	5.9
Other Income	1,041	150		21	614.3	2,141	993	115.6	9.6
Total Income	\$2,267,359	\$189,974		\$181,627	4.6	\$2,122,788	\$1,968,415	7.8	5.9
Less:									
Prize Expenses	\$1,398,356	\$111,240		\$113,148	(1.7)	\$1,299,525	\$1,198,359	8.4	6.9
Retailer Commissions	128,217	10,465		10,186	2.7	118,748	111,227	6.8	5.7
Operating Expenses	117,950	10,951	_	8,441	29.7	103,862	95,566	8.7	11.7
Total Expenses	\$1,644,523	\$132,656	_	\$131,775	0.7	\$1,522,135	\$1,405,152	8.3	7.2
Net Proceeds from Operations									
Net Lottery Ticket Profits	\$622,836	\$57,318		\$49,852	15.0	\$600,653	\$563,263	6.6	4.4
Prior Year Residual Profit Transfe	r <u>9,563</u>	0		0		9,563	11,819	(19.1)	
Available to Lottery Proceeds Fund	\$632,399	\$57,318		\$49,852	15.0	\$610,216	\$575,082	6.1	3.9

[#] Percentage is greater than or equal to 1,000%.

⁽a) Estimate established by Chapter 854, 2019 Virginia Acts of Assembly. The Prior Year Residual Profit Transfer of \$9,563,109 was made on August 13, 2018, and is included in the total revenue estimate.

⁽b) Amounts reported are accrual-based estimates (unaudited closing).

⁽c) The current year figures on this chart, including growth percentages, are not an indicator of the probable outcome for the fiscal year. Lottery revenues can have dramatic swings up and down month to month depending on the lotto jackpots, prize expense, and game related administrative expenses.

Commonwealth of Virginia/Department of Accounts

Highway Maintenance and Operating Fund and Transportation Trust Fund Revenues

Summary Statement of Selected Revenue Estimates & Collections

For the Fiscal Years 2018 and 2019

(Dollars in Thousands)

% Annual

									/o Allitual
		As a %		May		•	Year-To-Date		Growth
	FY 2019	of Total			%			%	Required
Revenue	Estimate	Fund	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	By Estimate
Motor Fuel Taxes	\$905,500	17.11	\$78,271	\$75,213	4.1	\$772,679	\$745,990	3.6	5.6
Priority Transportation Fund (PTF)	168,655	3.19	0	0	-	168,655	168,018	0.4	0.4
Motor Vehicle Sales and Use Tax	958,200	18.10	90,222	85,805	5.1	936,648	895,452	4.6	(2.6)
State Sales and Use Tax	1,073,600	20.29	93,549	86,527	8.1	936,492	894,158	4.7	2.9
Motor Vehicle License Fees	258,600	4.88	24,076	25,176	(4.4)	242,811	235,730	3.0	(0.1)
International Registration Plan	67,600	1.28	3,279	8,110	(59.6)	67,523	65,562	3.0	(2.3)
Recordation Tax	43,600	0.82	5,111	4,423	15.6	42,387	42,865	(1.1)	(8.7)
Interest Earnings	3,800	0.07	103	54	90.7	11,612	6,186	87.7	(57.2)
Misc. Taxes, Fees, and Revenues	17,900	0.34	1,742	1,914	(9.0)	17,778	17,761	0.1	(8.7)
Total State Taxes and Fees	\$3,497,455	66.08	\$296,353	\$287,222	3.2	\$3,196,585	\$3,071,722	4.1	1.2

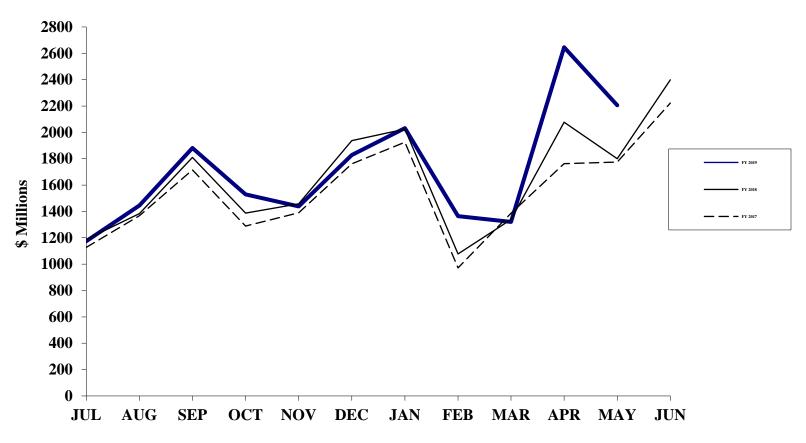
[#] Percentage is greater than or equal to 1,000%.

Commonwealth of Virginia/Department of Accounts Highway Maintenance and Operating Fund and Transportation Trust Fund Revenues Statement of Revenue Estimates & Collections For the Fiscal Years 2018 and 2019 (Dollars in Thousands)

(Dollars in Thousands)									% Annual	
		As a %		Мау			Year-To-Date		% Annual Growth	
	FY 2019	of Total		· ·	%			%	Required	
Revenue	Estimate	Fund	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	By Est	
HIGHWAY MAINTENANCE				<u> </u>						
AND OPERATING FUND:										
Motor Fuel Taxes (Includes Road Tax)	\$723,900	13.68	\$62,828	\$60,959	3.1	\$622,158	\$602,056	3.3	5.4	
Motor Vehicle Sales and Use Tax	688,300	13.00	66,726	62,898	6.1	678,295	647,392	4.8	(3.2)	
State Sales and Use Tax	300,900	5.68	25,551	24,137	5.9	259,267	250,455	3.5	2.9	
Motor Vehicle License Fees	236,600	4.47	22,114	23,035	(4.0)	221,790	215,151	3.1	(0.3)	
International Registration Plan	67,600	1.28	3,279	8,110	(59.6)	67,523	65,562	3.0	(2.3)	
Misc. Taxes, Fees, and Revenues	17,900	0.34	1,742	1,914	(9.0)	17,778	17,761	0.1	(8.7)	
Total State Taxes and Fees	\$2,035,200	38.45	\$182,240	\$181,053	0.7	\$1,866,811	\$1,798,377	3.8	0.9	
Other Revenues:										
Federal Grants and Contracts	\$0	0.00	\$3,841	\$2,033	88.9	\$28,866	\$37,536	(23.1)	(100.0)	
Miscellaneous Revenues	275,947	5.21	3,774	1,289	192.8	290,176	31,713	815.0	(7.6)	
Transfer (to) / from Transportation	213,341	5.21	3,774	1,209	192.0	290,170	31,713	013.0	(7.0)	
Trust Fund	181,785	3.44	0	0	_	181,785	112,384	61.8	28.1	
Total Highway Maintenance and	101,703	3.44				101,703	112,304	01.0	20.1	
Operating Fund	\$2,492,932	47.10	\$189,855	\$184,375	3.0	\$2,367,638	\$1,980,010	19.6	(0.2)	
Operating rund	ΨΖ, 40Ζ, 00Ζ	47.10	Ψ100,000	Ψ10+,373	3.0	ψ2,507,050	ψ1,300,010	13.0	(0.2)	
TRANSPORTATION TRUST FUND:										
Motor Fuel Taxes										
(Includes Aviation & Road Taxes)	\$181,600	3.43	\$15,443	\$14,254	8.3	\$150,521	\$143,934	4.6	6.7	
PTF Insurance Premiums Tax	168,655	3.19	0	0	-	168,655	168,018	0.4	0.4	
Motor Vehicle Sales and Use Tax										
(Includes Rental Tax)	269,900	5.10	23,496	22,907	2.6	258,353	248,060	4.1	(1.1)	
State Sales and Use Tax	772,700	14.61	67,998	62,390	9.0	677,225	643,703	5.2	2.9	
Motor Vehicle License Fees	22,000	0.41	1,962	2,141	(8.4)	21,021	20,579	2.1	1.7	
Recordation Tax	43,600	0.82	5,111	4,423	15.6	42,387	42,865	(1.1)	(8.7)	
Interest Earnings	3,800	0.07	103	54	90.7	11,612	6,186	87.7	(57.2)	
Total State Taxes and Fees	\$1,462,255	27.63	\$114,113	\$106,169	7.5	\$1,329,774	\$1,273,345	4.4	1.5	
Other Revenues:										
Federal Grants and Contracts	\$1,044,332	19.73	\$54,963	\$36,921	48.9	\$1,086,881	\$963,472	12.8	4.2	
Receipts from Cities/Counties	150,600	2.85	57,401	13,100	338.2	251,459	220,368	14.1	(38.8)	
Toll Revenues (Includes Route 28)	44,727	0.84	3,700	3,667	0.9	42,965	29,252	46.9	36.2	
Miscellaneous Revenues	279,829	5.29	10,217	3,253	214.1	340,755	59,332	474.3	(21.4)	
Total Other Revenues	\$1,519,488	28.71	\$126,281	\$56,941	121.8	\$1,722,060	\$1,272,424	35.3	(7.2)	
Transfer (to) / from Highway										
Maintenance and Operating Fund	(\$181,785)	(3.44)	\$0	\$0	-	(\$181,785)	(\$112,384)	(61.8)	(28.1)	
Total Transportation Trust Fund	\$2,799,958	52.90	\$240,394	\$163,110	47.4	\$2,870,049	\$2,433,385	17.9	(4.6)	
	,-,:,0			+ ,		+-,,	+-,:,		()	
TOTAL HIGHWAY MAINTENANCE AND										
OPERATING AND TRANSPORTATION	ФГ 000 000	100.00	£420.040	CO 47, 405	00.0	ΦE 007 007	¢4.442.205	40.7	(0.6)	
TRUST FUND	\$5,292,890	100.00	\$430,249	\$347,485	23.8	\$5,237,687	\$4,413,395	18.7	(2.6)	

[#] Percentage is greater than or equal to 1,000%.

Total General Fund Revenues

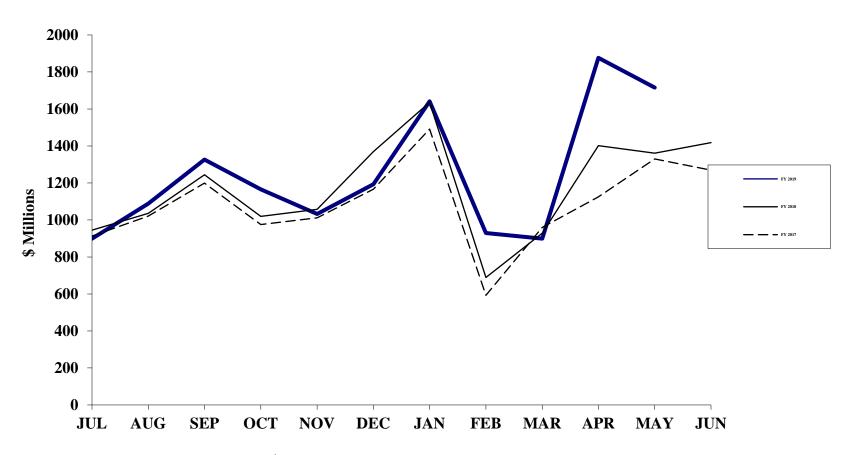


FY 2017 Actual = \$18,695.1 Million

FY 2018 Actual = \$19,880.8 Million

FY 2019 Estimate = \$20,528.7 Million

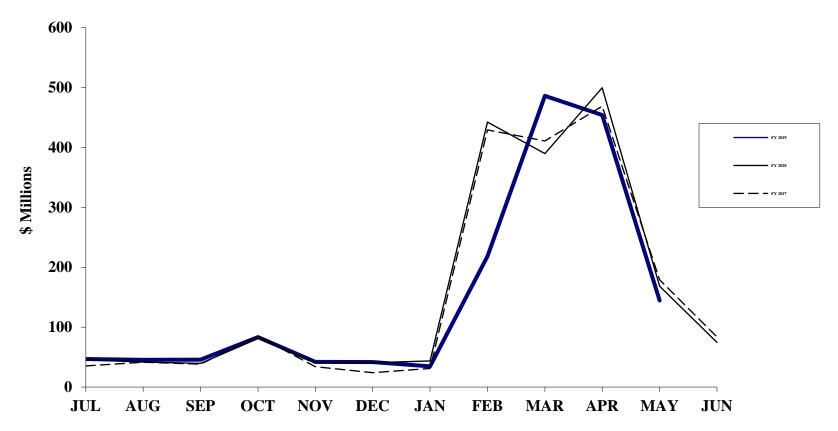
Net Individual Income Tax



FY 2017 Actual = \$13,052.9 Million FY 2018 Actual = \$14,105.8 Million

FY 2019 Estimate = \$14,421.6 Million

Individual and Fiduciary Income Tax Refunds



FY 2017 Actual = \$1,861.0 Million FY 2018 Actual = \$1,907.6 Million FY 2019 Estimate = \$2,011.5 Million

DEPARTMENT OF THE TREASURY

General Account Investment Portfolio Monthly Average Balances and Rates For the Fiscal Year 2019 (Dollars in Millions)

MONTH	PRIMARY LIC	QUIDITY		EXTERNAL MANAGEMENT EXTENDED DURATION		OSITE	TREASURY 1 YR. CONSTANT MATURITY ¹
	Avg. Balance	Yield	Avg. Balance	Annualized Total Return	Avg. Balance	Rate	Yield
July, 2018	\$5,881.1	2.12%	\$1,264.1	0.55%	\$7,145.2	1.84%	2.39%
August	\$5,225.6	2.12%	\$1,267.0	6.90%	\$6,492.6	3.05%	2.45%
September	\$5,777.9	2.17%	\$1,268.5	-4.34%	\$7,046.4	1.00%	2.56%
October	\$6,209.6	2.31%	\$1,264.2	-3.78%	\$7,473.8	1.28%	2.65%
November	\$6,034.2	2.40%	\$1,264.9	5.73%	\$7,299.1	2.98%	2.70%
December	\$5,761.6	2.47%	\$1,276.0	15.60%	\$7,037.6	4.85%	2.66%
January, 2019	\$6,148.6	2.56%	\$1,289.0	10.49%	\$7,437.6	3.93%	2.58%
February	\$6,465.8	2.60%	\$1,295.3	1.58%	\$7,761.1	2.43%	2.55%
March	\$6,197.2	2.58%	\$1,306.4	16.90%	\$7,503.6	5.07%	2.49%
April	\$6,695.7	2.57%	\$1,317.3	2.04%	\$8,013.0	2.48%	2.42%
Мау	\$7,556.9	2.53%	\$1,327.3	16.33%	\$8,884.2	4.59%	2.34%
June							
Year-to-Date Average	\$6,177.7	2.41%	\$1,285.5	6.33%	\$7,463.2	3.09%	2.53%

[•] Performance on the extended duration portion of the General Account is reported on an annualized total return basis. Total return includes unrealized gains and losses, which in the short term can make returns more volatile. Over an extended time period the fluctuations average out and total return approaches the portfolio yield.

Unaudited.

¹ Federal Reserve Bank H.15 Release.

Commonwealth of Virginia/Department of Accounts Report on the Revenue Stabilization Fund For the Fiscal Year 2019

Month	Beginning Balance	Deposits	Withdrawals	Interest Allocated (A)	Ending Balance
July	\$283,274,671	\$0	\$0	\$0	\$283,274,671
August	\$283,274,671	\$0	\$0	\$0	\$283,274,671
September	\$283,274,671	\$0	\$0	\$0	\$283,274,671
October	\$283,274,671	\$0	\$0	\$1,385,406	\$284,660,077
November	\$284,660,077	\$0	\$0	\$0	\$284,660,077
December	\$284,660,077	\$0	\$0	\$0	\$284,660,077
January	\$284,660,077	\$0	\$0	\$1,230,090	\$285,890,167
February	\$285,890,167	\$0	\$0	\$0	\$285,890,167
March	\$285,890,167	\$0	\$0	\$0	\$285,890,167
April	\$285,890,167	\$0	\$0	\$1,697,040	\$287,587,207
Мау	\$287,587,207	\$0	\$0	\$0	\$287,587,207
June					

Notes: (A) Interest is earned monthly but credited to the Revenue Stabilization Fund on a quarterly basis.