Process for Addressing the Revenue Reductions in Fiscal Year 2008

Actions Have Been Taken to Address the Revenue Shortfall For Several Months

- May 21 Governor advised agencies of likely revenue shortfall and suggested they avoid discretionary spending and carry forward such savings to Fiscal Year 2008
- June 1 Agencies identified an aggregate \$66 million in savings from Fiscal Year 2007 to carry forward to Fiscal Year 2008
- June 13 Governor convened a meeting of the Governor's Advisory Board of Economists
- July 16 Governor convened a special meeting of housing industry experts to gain a better understanding of the outlook for Virginia
- July 25 Governor convened a meeting of the Governor's Advisory Council on Revenue Estimates
- August 20 Governor presented revised revenue forecast and announced that Secretaries will be required to achieve general fund savings of approximately five percent in their respective secretarial areas

Actions to Address the Revenue Shortfall Are Ongoing

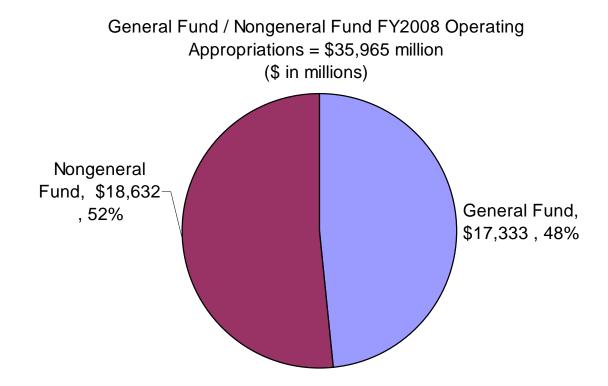
- August 20 through September 13 Secretaries met with agencies to develop strategies for achieving reductions
- September 13 Secretaries submitted reduction plans by agency to the Department of Planning and Budget
- September 14 through Early October Governor will review plans and meet with Secretaries and agencies as needed to develop his approved reduction strategies
- Late September or Early October Governor will meet with money committee leadership to discuss plans for budget reductions
- Early October Governor will announce the final reduction plan. At the same time, the Governor will deliver to the Chairmen of the House Appropriations and Senate Finance Committees copies of the agency-based plans proposed by each Secretary

What Actions Can be Taken to Address the Revenue Shortfall

- 1. Agency-based budget reductions
- 2. Carryforward of unexpended appropriations from the prior year
- 3. Restructure or reduce capital appropriations
- 4. Transfer funds from the Revenue Stabilization Fund (if trigger is met)

How Does the Budget Reduction Process Work?

Reductions Must Come From General Fund Programs – The Starting Point Is Less Than Half of the Operating Budget

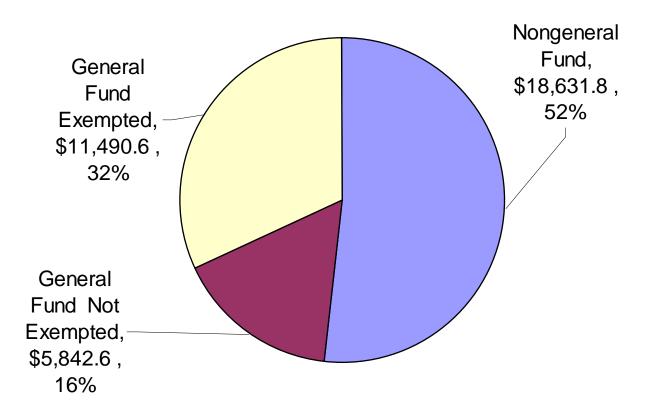


Five Percent Required Reductions Are Not Across-the-Board Cuts

- Much of the general fund appropriations are exempted from reductions
 - Examples include:
 - Standards of Quality
 - Debt Service
 - Medicaid
 - Rent payments
 - Prison security and inmate medical services
- Secretaries were not required to apply the reductions evenly to their agencies

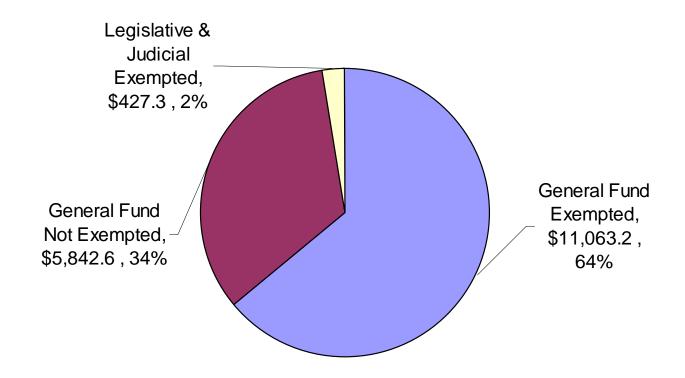
84 Percent of the Budget Is Not Available to Address a General Fund Shortfall

\$ in millions



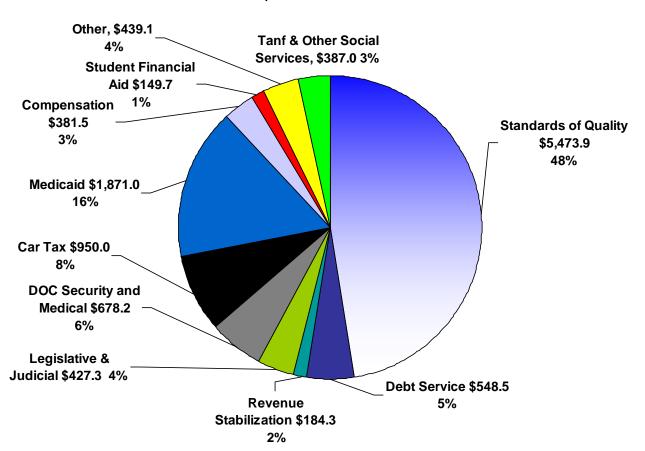
Within General Fund Programs, Nearly Two-Thirds of the Appropriations are Exempt From the Budget Reductions

\$17,333 million total (\$ in millions)



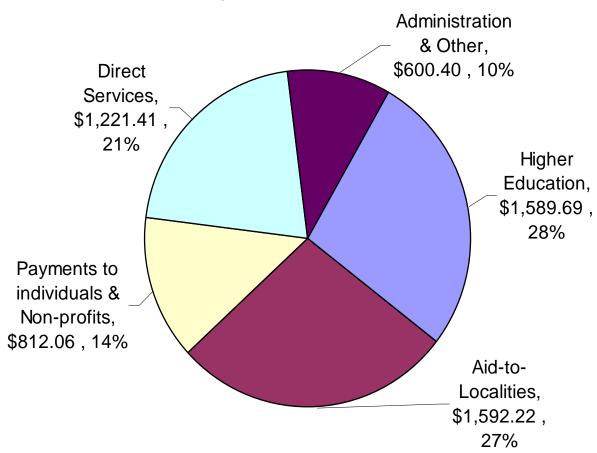
Exempted Appropriations Total \$11.5 billion

\$ in millions



Appropriations That Are Available for Budget Reductions - \$5.8 billion

\$ in millions



What You Can Expect to See in the Reduction Plan

Note: The Governor has not made any decisions at this time. He is reviewing the proposed actions.

- Examples of good government
 - Efficiency actions
 - Productivity enhancements
 - Renegotiation of contracts
- Creative approaches
 - Use of technology
 - Agencies combining resources
 - use of service bureaus
 - reduced real estate costs

What You Can Expect to See in the Reduction Plan – *continued*

- Creative approaches continued
 - Workforce and duty realignments
 - Bring outsourced services in-house
- Impacts to programs and services
 - Reductions in staff training
 - Instituting or increasing fees
 - Some layoffs are likely
 - Frequency of regulatory inspections may be reduced
 - Some agencies have not grown much after the budget reductions in 2003

Additional Actions Under Consideration to Close the Revenue Gap

Carryforward of unexpended balances from the prior fiscal year

Restructuring the current appropriations for capital outlay

 Potential use of the Revenue Stabilization Fund – the trigger has been met and the fund may be used in fiscal year 2008

What Can We Use the Revenue Stabilization Fund For?

YES 1. A shortfall in current enacted budget

2. A projected severe downturn or recession in NO economy in next biennium

3. An emergency situation (i.e. natural disaster NO or terrorist attack)

Even With a FY2008 Withdrawal, the Fund Will Still Reach Its Highest Balance Ever by the End of the Next Biennium

Revenue Stablization Fund

