

Discussion Points for Jt. Subcommittee on HHR Oversight Response to AHCA

Background on Virginia

- Historically, Virginia has been a prudent steward of Medicaid funding:
 - Virginia’s per capita Medicaid spending ranks 47th among states.
 - One of the first states to develop a nursing home screening instrument to ensure appropriate use of institutional care
 - Leader in requiring its Medicaid managed care organizations to be accredited by the National Committee for Quality Assurance (NCQA)
 - Minimal use of financing mechanisms which artificially increase federal Medicaid spending (e.g., provider taxes and intergovernmental transfers)
- Virginia chose NOT to expand Medicaid pursuant to the Patient Protection and Accountable Care Act (ACA) due to concerns about the program’s effectiveness and long-term financial sustainability
- Instead, Virginia implemented a multi-year effort to reform the Medicaid program to ensure the efficient and effective use of resources, prior to making a decision on whether to expand Medicaid pursuant to the ACA
 - Focus was on quality improvement, better detection of fraud and abuse, improved service delivery, efficient administration, increase beneficiary engagement and bending the cost curve
 - Implemented Medicaid Dual Eligible Demonstration Program
 - Implemented managed care improvements to include:
 - Commercial like benefit packages and service limits
 - Cost sharing and wellness
 - Coordinate Behavioral Health Services
 - Limited Provider Networks and Medical Homes
 - Quality Payment Incentives
 - Managed Care Data Improvements
 - Serve additional Medicaid populations (foster care children, long-term care recipients)
 - Made significant changes to behavioral health care services including use of a Behavioral Health Services Administrator, provider participation standards, utilization management, service authorization, better definition of covered services and service limitations
 - Implemented new eligibility system

- 35 • Virginia has undertaken very limited expansions of Medicaid to comply with federal
36 requirements and serve disabled individuals effectively:
 - 37 ○ Added 1,875 Medicaid waiver slots pursuant to a 2012 U.S. Department of Justice
38 Settlement Agreement to increase Medicaid waivers to serve more individuals
39 with intellectual and developmental disabilities in integrated community settings
 - 40 ○ Extended specific Medicaid mental health and physical health services to
41 additional low-income individuals with serious mental illness.
 - 42 ○ Both initiatives were implemented based on the existing 50% FMAP for Virginia
43 (not enhanced FMAP pursuant to the ACA)
 - 44 ○ Redesigned Medicaid waiver services for individuals with developmental
45 disabilities to better meet needs, enhance community integration and ensure cost
46 effective care in the community
 - 47 ○ Expanded evidenced based addiction recovery and treatment services (ARTS
48 waiver) for Medicaid beneficiaries

49 **Concerns with Federal Medicaid Financing Reform**

- 50 • The current legislation does not ensure funding equity between Medicaid expansion
51 and non-expansion states
 - 52 ○ Medicaid funding for expansion states continues and they are projected to receive
53 an estimated \$680.6 billion between 2012 and 2025
 - 54 ○ In contrast, non-expansion states would safety net funding of \$2.0 billion per year
55 over 5 years, with Virginia's share projected at \$87 million per year. This funding
56 would be limited to making payment adjustments to eligible Medicaid providers
- 57 • The current proposal for per capita enrollee limits will change the nature of
58 Medicaid's financial partnership between the federal government and the states
 - 59 ○ Limits federal participation and shifts the burden of funding an entitlement
60 program created by the federal government to the states
- 61 • If a per capita funding mechanism were implemented in 2020, it is estimated that
62 Virginia Medicaid would lose approximately \$709 million between 2020 and 2026
- 63 • It does not account for critical factors that affect the growth in Medicaid costs:
 - 64 ○ Growth in the aged and disabled populations
 - 65 ○ Behavioral health services
 - 66 ○ Long-term care services and supports typically not covered by Medicare or other
67 third party payers

- 68 ○ Federal mandates, e.g., U.S. DOJ Settlement Agreement to serve additional
69 individuals with developmental disabilities
- 70 ○ Economic downturns
- 71 ○ Emergencies and epidemics (e.g., Zika virus)
- 72 ○ Significant changes in health care (new high cost medical technologies and drugs)
- 73 ● The proposed per capita limit for spending on enrollment groups are too limited to
74 reflect the higher costs of serving the aged and disabled population
- 75 ○ Legislation would establish only five enrollment categories for spending for
76 elderly and disabled, children, ACA expansion enrollees and other non-elderly,
77 nondisabled, non-expansion adults
- 78 ○ Virginia's costs vary significantly between various groups of aged and disabled
79 Medicaid recipients, particularly between Medicaid waivers and whether the
80 individual receives institutional or community-based services. Consequently, an
81 average per capita payment for aged and disabled individuals may not adequately
82 support Medicaid coverage for individuals with high needs
 - 83 ➤ Virginia's cost for institutional nursing home care is higher because we have
84 higher acuity in our nursing facilities
 - 85 ➤ Virginia's recent closure of two state institutional training centers serving
86 individuals with intellectual disabilities has resulted in higher per capita costs
87 for those residing in remaining centers. Further the cost of community care for
88 these individuals as they transition to community care is substantially higher
89 than those who have been residing in the community.

90 **Recommendations to Improve the Legislation Related to Medicaid**

- 91 ● **Recognize variation in state Medicaid programs in financing reform**
- 92 ○ Virginia's Medicaid program has undergone significant reforms to control costs
93 and improve quality, resulting in lower costs to the federal government
- 94 ○ However, Virginia faces growth based on factors listed above which will continue
95 to drive program costs (aged and disabled population growth, federal U.S. DOJ
96 mandated expenditures, payment adequacy to ensure access to services, etc.)
- 97 ● **Implement Medicaid Cost Controls**
- 98 ○ Provide states with additional flexibility or tools to control health care cost drivers

- 99 ○ Provide states with the ability to implement innovations and modify federal
100 Medicaid requirements (eligibility, premiums and cost sharing, benefits, provider
101 payments, delivery system, etc.) to control costs while meeting critical needs
- 102 ○ Require high cost states to implement additional Medicaid cost control measures
- 103 ○ Limiting financing mechanisms used by states to artificially inflate their Medicaid
104 expenditures to draw down additional federal funding (e.g., intergovernmental
105 transfers and supplemental payments)
- 106 • **Modify the Per Capita Financing Arrangement**
- 107 ○ Limits should recognize federal requirements that payments to managed care
108 organizations be actuarially sound
- 109 ○ Limits should be prospective to allow states to appropriately budget for Medicaid
110 expenditures
- 111 ➤ Rebase Medicaid per capita expenditures at least every two years to reflect
112 actual spending
- 113 ➤ Consider using a different annual growth factor other than CPI-Medical to
114 represent changes in per capita Medicaid expenditures
- 115 ▪ CPI-Medical focuses on the consumer’s “price” for a specific market basket
116 of medical goods whereas Medicaid services, such as long-term care
117 services and supports, reflect a broader array of medical goods and services
- 118 ▪ Medicaid spending is also influenced by as changes in case mix, medical
119 advances and practice standards, which may affect the type and quantity of
120 services used
- 121 ○ Expand the per capita enrollment groups to better reflect the varying costs of aged
122 and disabled individuals receiving Medicaid waiver services and institutional care
- 123 ○ Include exception provisions for growth related to federal mandates (such as the
124 U.S. DOJ Settlement Agreement), emergencies, and unexpected economic
125 downturns
- 126 ○ Recognize differences in acuity and costs across different categories of enrollees
127 with periodic adjustments to adequately account for the changing health of
128 populations served
- 129 ○ Recognize unexpected costs due to epidemics (e.g., Zika outbreak), significant
130 developments in the health care environment (e.g. new medical technologies or
131 new high cost drugs which may bend cost curve of lifetime medical treatments)

- 132 ○ Change the base year from FY 2016 for calculating the per capita limits to reflect
133 a base year that allows states to plan and budget for changes
- 134 ➤ Virginia made budget decisions during the 2016 and 2017 Legislative Sessions
135 totaling more than \$339.0 million in increased Medicaid spending for specific
136 purposes, which will not be captured in 2016 base year expenditures:

137 **Compliance with U.S. DOJ Settlement Agreement**

- 138 ■ \$38.0 million in FY 2017 and \$74.0 million in FY 2018⁷ in total Medicaid
139 funds to add 1,210 new developmentally disabled waiver slots
- 140 ■ \$23.6 million in FY 2017 and \$44.4 million in FY 2018 in total Medicaid
141 funds to redesign the services in the developmental disability waivers to
142 comply with DOJ Settlement Agreement

143 **Provider Payment Adequacy**

- 144 ■ \$44.5 million in total funds in FY 2018 to increase nursing facility
145 payments
- 146 ■ \$14.5 million in FY 2017 and \$16.7 million in FY 2018 in total funds to
147 increase hospital payments
- 148 ■ \$14.2 million in FY 2017 and \$16.0 million in FY 2018 in all funds to
149 increase personal care rates in Medicaid waiver and EPSDT programs
- 150 ■ \$5.4 million in FY 2017 and \$5.6 million in FY 2018 in total funds to
151 increase rates for private duty nursing in Medicaid waiver and EPSDT
152 programs

153 **Expansion of Medicaid Services**

- 154 ■ \$5.2 million in FY 2017 and \$16.8 million in FY 2018 in total funds to
155 expand coverage for Medicaid substance use disorder services to assist in
156 dealing with the opioid crisis
- 157 ■ \$3.3 million in FY 2017 and \$11.6 million in FY 2018 to expand eligibility
158 for specific mental and physical health services for individuals with serious
159 mental illness from 60 to 100 percent of the federal poverty level (GAP
160 Waiver)
- 161 ■ \$2.7 million in total funds in FY 2018 to begin phasing in same day access
162 to community mental health services for seriously mentally ill individuals
- 163 ■ \$2.6 million in FY 2018 in total funds to fund 25 Medical residency slots
164 for primary care and high-need specialties in underserved communities

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166 **Recommendations to Improve AHCA Provisions on the Health Care Marketplace**

- 167 • Virginia has 410,726 enrolled in a marketplace plan as of January 2017 and in 2016
168 Virginians received an estimated \$1.06 billion in premium tax credits.
- 169 • Any legislation should ensure the appropriate mechanisms are in place to promote
170 stability in the individual marketplace whether this is through cost-sharing reductions
171 or other funding supports.
- 172 • Virginia’s health insurance industry has expressed concerns that the proposed
173 funding levels in the House bill are likely insufficient to achieve the sufficient
174 stability in the market.
- 175 ○ Virginia did not participate in the original high-risk pools under the Affordable
176 Care Act due to lack of adequate funding.