



## ***COMMONWEALTH of VIRGINIA***

Richard D. Brown  
Secretary of Finance

October 12, 2017

PO Box 1475  
Richmond, VA. 23218

### **MEMORANDUM**

TO: The Honorable Terence R. McAuliffe

THROUGH: The Honorable Paul Reagan

FROM: Richard D. Brown

SUBJECT: September Revenue Data

September completes the first quarter of fiscal year 2018 and is a significant month for revenue collections. Estimated payments from individuals, corporations, and insurance companies are all due in September, along with regular monthly collections in withholding, sales taxes, and other sources.

Total general fund revenue collections rose 5.5 percent in September, driven by strength in payroll withholding, sales taxes, and corporate income tax payments. On a fiscal year-to-date basis, total revenue collections rose 4.1 percent through September, well ahead of the annual forecast of 2.7 percent growth.

### **National Economic Indicators**

Recent national indicators continue to depict a healthy economy.

- According to the third estimate, real GDP rose at an annualized rate of 3.1 percent in the second quarter of 2017, following 1.2 percent growth in the first quarter.
- Hurricanes Harvey and Irma distorted the employment report in September -- payroll employment fell by 33,000 jobs. The leisure and hospitality sector accounted for most of the decline, much of it in Florida. The unemployment rate declined slightly, from 4.4 to 4.2 percent in September, but this was likely due to the inability to access many sample households.

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- The hurricanes have also caused volatility in initial claims for unemployment. Claims fell by 12,000 to 260,000 during the week ending September 30. The four-week moving average fell by 9,500 to 268,250.
- The Conference Board's index of leading indicators rose 0.4 percent in August following a 0.3 percent increase in July, suggesting the expansion should remain solid in the months ahead.
- The Conference Board's index of consumer confidence fell from 120.4 to 119.8 in September, the first decline since June. The present conditions component fell and the expectations component increased for the month. Again, Hurricane Harvey likely impacted this report.
- Conditions in the manufacturing sector improved in September. The Institute of Supply Management index rose from 58.8 to 60.8, its second consecutive monthly gain and the fifth in the past six months. The index suggests that factory production should strengthen over the coming months.
- The CPI rose 0.4 percent in August after a 0.1 percent increase in July and no change in June. The index stands 1.9 percent above August 2016. Core inflation (excluding food and energy prices) rose by 0.2 percent and is 1.7 percent above a year ago.
- At its September meeting, the Federal Reserve maintained the federal funds target rate at 1.00 to 1.25 percent.

### **Virginia Economy**

In Virginia, payroll employment rose 1.4 percent in August from a year ago. Northern Virginia posted growth of 1.3 percent; Hampton Roads declined 0.6 percent; and Richmond-Petersburg rose 2.4 percent. The seasonally adjusted unemployment rate was flat at 3.8 percent in August and stands 0.3 percentage point below August of 2016.

The Virginia Leading Index rose 0.7 percent in August after remaining unchanged in July. All components -- the U.S. leading index, auto registrations, future employment, and initial claims for unemployment -- improved in August. The index for Lynchburg declined, while the indexes in the remaining ten metro areas increased.

### **September Revenue Collections**

Total general fund revenue collections rose 5.5 percent in September, driven by strength in payroll withholding, sales taxes, and corporate income tax payments. On a fiscal year-to-date basis, total revenue collections rose 4.1 percent through September, well ahead of the annual forecast of 2.7 percent growth.

***Net Individual Income Tax (70% of general fund revenues)***: Through the first quarter of the fiscal year, collections of net individual income tax rose 2.9 percent from the same period last year, close to the annual estimate of 2.6 percent growth. Performance in each component of individual income tax is as follows:

***Individual Income Tax Withholding (63% of general fund revenues)***: Collections of payroll withholding taxes grew 5.0 percent for the month. Year-to-date, withholding collections are 4.0 percent ahead of the same period last year, well ahead of the annual estimate of 1.8 percent growth.

***Individual Income Tax Nonwithholding (17% of general fund revenues)***: September is a significant month for collections in this source since the first estimated payment for fiscal year 2018 is due. Collections rose 0.6 percent in September from last year. Year-to-date collections were \$463.8 million compared with \$470.8 million in the same period last year, falling by 1.5 percent and trailing the annual estimate of 7.0 percent growth.

***Individual Income Tax Refunds***: Through September, the Department of Taxation issued \$126.7 million in refunds compared with \$114.9 million in the same period last year, a 10.3 percent increase.

***Sales Tax (18% of general fund revenues)***: Collections of sales and use taxes, reflecting August sales, rose 5.0 percent in September. On a year-to-date basis, collections have risen 2.7 percent, close to the annual estimate of 2.8 percent growth.

***Corporate Income Tax (4% of general fund revenues)***: As with nonwithholding, September is a significant month for collections in this source, as the first estimated payment for the fiscal year is due. Corporate collections were up 20.8 percent for the month.

On a year-to-date basis, collections of corporate income taxes were \$252.7 million compared with \$197.5 million in the same period last year, a 27.9 percent increase compared with the annual forecast of 1.6 percent. Corporate refunds are lagging last year's pace and October and November will provide a clearer picture in this source as extension returns are processed.

***Wills, Suits, Deeds, Contracts (2% of general fund revenues)***: Collections of wills, suits, deeds, and contracts – mainly recordation tax collections – were \$32.4 million in September, compared with \$35.1 million in September of last year, a decline of 7.8 percent. On a year-to-date basis, collections are down 2.3 percent, trailing the annual forecast of 3.4 percent growth.

## Other Revenue Sources

The following list provides data on September collections for other revenue sources:

	<u>Year-to-Date</u>	<u>Annual Estimate</u>
<i>Insurance Premiums (2% GF revenues)</i>	NA	7.0%
<i>Interest Income (0.3% GF revenues)</i>	12.8%	10.2%
<i>ABC Taxes (1% GF revenues)</i>	7.9%	5.1%

*Note: Monthly collections of insurance company premiums are being transferred to the Transportation Trust Fund per Chapter 896, 2007 Acts of the Assembly until the required amount of \$168.0 million has been deposited.*

**All Other Revenue (2% of general fund revenues):** Receipts in All Other Revenue rose 0.4 percent in September, \$27.9 million compared with \$27.8 million a year ago. On a year-to-date basis, collections of All Other Revenue rose 5.6 percent from the same period last year compared to the annual estimate of a 0.1 percent decline. The growth is due to anomalies in various minor miscellaneous sources.

## Summary

September completes the first quarter of fiscal year 2018 and is a significant month for revenue collections. Estimated payments from individuals, corporations, and insurance companies are all due in September, along with regular monthly collections in withholding, sales taxes, and other sources.

Total general fund revenue collections rose 5.5 percent in September, driven by strength in payroll withholding, sales taxes, and corporate income tax payments. On a fiscal year-to-date basis, total revenue collections rose 4.1 percent through September, well ahead of the annual forecast of 2.7 percent growth.

The fall revenue forecasting process has begun. The Joint Advisory Board of Economists (JABE) met on October 11 to assess recent economic developments and the economic outlook for the current and next biennium. The Governor's Advisory Council on Revenue Estimates (GACRE) will meet on November 20 to evaluate both the JABE economic recommendations and revenue collections through October.

Official revenue estimates for fiscal year 2018 and the next biennium will be released on December 18 when the Governor introduces his budget recommendations to the General Assembly.

Commonwealth of Virginia/Department of Accounts  
Summary Report on General Fund Revenue Collections  
For the Fiscal Years 2017 and 2018  
(Dollars in Thousands)

Revenue	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	FY 2018 Estimate	As a % of Gen Fund Rev	September FY 2018	September FY 2017	% Change	Year-To-Date FY 2018	Year-To-Date FY 2017	% Change	% Annual Growth Req By Est
<b>Individual Income Tax:</b>									
<b>Withholding</b>	\$12,103,900	63.06	\$926,432	\$882,235	5.0	\$2,888,068	\$2,777,023	4.0	1.8
<b>Tax Dues/Estimated Payments</b>	3,229,700	16.83	357,462	355,208	0.6	463,761	470,797	(1.5)	7.0
<b>Gross Individual Income Tax</b>	\$15,333,600	79.89	\$1,283,894	\$1,237,443	3.8	\$3,351,829	\$3,247,820	3.2	2.8
<b>Individual and Fiduciary Income (Refunds)</b>	(1,943,600)	(10.13)	(39,566)	(38,156)	3.7	(126,730)	(114,902)	10.3	4.4
<b>Net Individual Income Tax</b>	\$13,390,000	69.76	\$1,244,328	\$1,199,287	3.8	\$3,225,099	\$3,132,918	2.9	2.6
<b>Sales and Use Tax</b>	\$3,450,600	17.98	\$273,628	\$260,637	5.0	\$667,170	\$649,881	2.7	2.8
<b>Corporations Income Tax</b>	840,600	4.37	217,998	180,445	20.8	252,693	197,547	27.9	1.6
<b>Wills, Suits, Deeds, Contracts</b>	407,900	2.13	32,360	35,083	(7.8)	107,139	109,627	(2.3)	3.4
<b>Insurance Premiums</b>	364,800	1.90	0	0	-	0	0	-	7.0
<b>Interest Income (a)</b>	61,300	0.33	10,135	8,087	25.3	28,150	24,959	12.8	10.2
<b>Alcoholic Beverage Sales (b)</b>	233,700	1.22	4,009	4,039	(0.7)	15,262	14,139	7.9	5.1
<b>All Other Revenues</b>	444,400	2.31	27,901	27,790	0.4	86,808	82,185	5.6	(0.1)
<b>Total General Fund Revenues</b>	\$19,193,300	100.00	\$1,810,359	\$1,715,368	5.5	\$4,382,321	\$4,211,256	4.1	2.7

# Percentage is greater than or equal to 1,000%.

- (a) Interest is earned monthly in the General Fund and credited to nongeneral funds on a quarterly basis. This will occur in the months of October, January, April and June.
- (b) Includes Beer and Beverage Excise Tax and Alcoholic Beverage State Tax.

Commonwealth of Virginia/Department of Accounts  
General Fund Statement of Revenue Collections and Estimates  
For the Fiscal Years 2017 and 2018

(Dollars in Thousands)

Revenue	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	FY 2018 Estimate	As a % of Total Gen Fund Rev	FY 2018	FY 2017	% Change	FY 2018	FY 2017	% Change	% Annual Growth Req By Est
<b>Taxes:</b>									
Individual Income Tax - Withholding	\$12,103,900	63.06	\$926,432	\$882,235	5.0	\$2,888,068	\$2,777,023	4.0	1.8
Tax Dues/Estimated Payments	3,229,700	16.83	357,462	355,208	0.6	463,761	470,797	(1.5)	7.0
Gross Individual Income Tax	\$15,333,600	79.89	\$1,283,894	\$1,237,443	3.8	\$3,351,829	\$3,247,820	3.2	2.8
Individ and Fiduc Income (Refunds)	(1,943,600)	(10.13)	(39,566)	(38,156)	3.7	(126,730)	(114,902)	10.3	4.4
Net Individual Income Tax	\$13,390,000	69.76	\$1,244,328	\$1,199,287	3.8	\$3,225,099	\$3,132,918	2.9	2.6
Sales and Use Tax	3,450,600	17.98	273,628	260,637	5.0	667,170	649,881	2.7	2.8
Corporations Income	840,600	4.37	217,998	180,445	20.8	252,693	197,547	27.9	1.6
Public Service Corporations	97,800	0.51	8,526	8,345	2.2	21,751	21,963	(1.0)	2.9
Insurance Premiums	364,800	1.90	0	0	-	0	0	-	7.0
Alcoholic Beverage Excise	191,400	1.00	0	0	-	3,680	2,361	55.9	5.9
Beer and Beverage Excise	42,300	0.22	4,009	4,039	(0.7)	11,582	11,778	(1.7)	1.5
Wills, Suits, Deeds, Contracts	407,900	2.13	32,360	35,083	(7.8)	107,139	109,627	(2.3)	3.4
Inheritance, Gift, and Estate	0	0.00	82	0	-	86	253	(66.0)	(100.0)
Bank Franchise	18,400	0.10	5	0	-	231	45	413.3	(16.5)
Other Taxes	12,900	0.07	1,479	1,750	(15.5)	7,034	1,424	394.0	40.2
<b>Total Taxes</b>	<b>\$18,816,700</b>	<b>98.04</b>	<b>\$1,782,415</b>	<b>\$1,689,586</b>	<b>5.5</b>	<b>\$4,296,465</b>	<b>\$4,127,797</b>	<b>4.1</b>	<b>2.7</b>
<b>Rights and Privileges:</b>									
Licenses and Permits	\$4,100	0.02	\$383	\$362	5.8	\$1,033	\$1,126	(8.3)	(1.5)
Corp. Franchise and Charters	50,000	0.26	527	525	0.4	1,538	1,667	(7.7)	(6.3)
Fees for Misc. Privileges & Services	10,700	0.06	414	514	(19.5)	1,721	1,731	(0.6)	(8.9)
<b>Total Rights and Privileges</b>	<b>\$64,800</b>	<b>0.34</b>	<b>\$1,324</b>	<b>\$1,401</b>	<b>(5.5)</b>	<b>\$4,292</b>	<b>\$4,524</b>	<b>(5.1)</b>	<b>(6.5)</b>
<b>Other Revenues:</b>									
Sales of Property & Commodities	\$300	0.00	\$0	\$0	-	\$0	\$3	(100.0)	-
Assessmts & Rcpts for Support of Special Svcs	400	0.00	32	12	166.7	298	33	803.0	119.8
Institutional Revenue	6,000	0.03	303	290	4.5	654	636	2.8	165.6
Interest (a)	61,300	0.33	10,135	8,087	25.3	28,150	24,959	12.8	10.2
Dividends and Rent	500	0.00	50	53	(5.7)	218	231	(5.6)	40.8
Fines, Forfeitures & Fees	224,900	1.17	15,614	18,131	(13.9)	53,464	54,632	(2.1)	(1.4)
Other Revenue	18,100	0.09	(143)	(2,193)	93.5	(839)	(785)	(6.9)	68.1
Excess Fees	(7,100)	(0.04)	0	(788)	100.0	(1,758)	(2,583)	31.9	10.5
Private Donations, Gifts & Cont.	0	0.00	0	0	-	0	0	-	(100.0)
Cities, Counties, and Towns	7,400	0.04	629	789	(20.3)	1,377	1,809	(23.9)	(0.1)
<b>Total Other Revenues</b>	<b>\$311,800</b>	<b>1.62</b>	<b>\$26,620</b>	<b>\$24,381</b>	<b>9.2</b>	<b>\$81,564</b>	<b>\$78,935</b>	<b>3.3</b>	<b>5.1</b>
<b>Total General Fund Revenues</b>	<b>\$19,193,300</b>	<b>100.00</b>	<b>\$1,810,359</b>	<b>\$1,715,368</b>	<b>5.5</b>	<b>\$4,382,321</b>	<b>\$4,211,256</b>	<b>4.1</b>	<b>2.7</b>

# Percentage is greater than or equal to 1,000%.

(a) Interest is earned monthly in the General Fund and credited to nongeneral funds on a quarterly basis. This will occur in the months of October, January, April and June.

**Commonwealth of Virginia/Department of Lottery  
Summary Report on Lottery Collections  
For the Fiscal Years 2017 and 2018  
(Dollars in Thousands)**

	<b>FY 2018 Estimate</b>	<b>September</b>			<b>Year-To-Date</b>			<b>% Annual Growth Required By Estimate</b>
		<b>(a)</b>	<b>(b)</b>	<b>% Change</b>	<b>(b)</b>	<b>(c)</b>	<b>% Change</b>	
Lottery Collections								
Total Lottery Sales	\$1,992,171	\$162,312	\$153,358	5.8	\$521,444	\$483,970	7.7	0.1
Other Income	1,000	60	54	11.1	(140)	398	(135.2)	(4.2)
Total Income	<u>\$1,993,171</u>	<u>\$162,372</u>	<u>\$153,412</u>	<u>5.8</u>	<u>\$521,304</u>	<u>\$484,368</u>	<u>7.6</u>	<u>0.1</u>
Less:								
Prize Expenses	\$1,222,918	\$95,694	\$90,208	6.1	\$308,744	\$292,496	5.6	0.7
Retailer Commissions	112,637	9,015	8,430	6.9	29,744	26,941	10.4	0.6
Operating Expenses	111,120	7,837	6,911	13.4	25,364	23,440	8.2	4.5
Total Expenses	<u>\$1,446,675</u>	<u>\$112,546</u>	<u>\$105,549</u>	<u>6.6</u>	<u>\$363,852</u>	<u>\$342,877</u>	<u>6.1</u>	<u>1.0</u>
Net Proceeds from Operations								
Net Lottery Ticket Profits	\$546,496	\$49,826	\$47,863	4.1	\$157,452	\$141,491	11.3	0.0
Prior Year Residual Profit Transfer	0	0	0	-	11,819	53,486	(77.9)	-
Available to Lottery Proceeds Fund	<u>\$546,496</u>	<u>\$49,826</u>	<u>\$47,863</u>	<u>4.1</u>	<u>\$169,271</u>	<u>\$194,977</u>	<u>(13.2)</u>	<u>(8.9)</u>

# Percentage is greater than or equal to 1,000%.

- (a) Estimate established by Chapter 836, 2017 Virginia Acts of Assembly. The Prior Year Residual Profit Transfer of \$11,819,169 was made on August 15, 2017. The FY 2018 estimate will be revisited as part of the state revenue forecast process and will include an updated estimate of FY 2018 sales and profits, as well as the residual transfer from FY 2017.
- (b) Amounts reported are accrual-based estimates (unaudited closing).
- (c) The current year figures on this chart, including growth percentages, are not an indicator of the probable outcome for the fiscal year. Lottery revenues can have dramatic swings up and down month to month depending on the lotto jackpots, prize expense, and game related administrative expenses.

**Commonwealth of Virginia/Department of Accounts**  
**Highway Maintenance and Operating Fund and Transportation Trust Fund Revenues**  
**Summary Statement of Selected Revenue Estimates & Collections**  
**For the Fiscal Years 2017 and 2018**  
**(Dollars in Thousands)**

Revenue	FY 2018 Estimate	As a % of Total Fund	September			Year-To-Date			% Annual Growth Required By Estimate
			FY 2018	FY 2017	% Change	FY 2018	FY 2017	% Change	
Motor Fuel Taxes	\$877,500	18.09	\$79,239	\$73,723	7.5	\$175,060	\$164,146	6.6	0.6
Priority Transportation Fund (PTF)	168,018	3.47	121,210	114,700	5.7	131,066	127,437	2.8	3.0
Motor Vehicle Sales and Use Tax	986,900	20.36	82,818	88,952	(6.9)	258,153	264,364	(2.3)	(1.0)
State Sales and Use Tax	1,045,200	21.56	81,909	78,063	4.9	203,234	201,444	0.9	2.4
Motor Vehicle License Fees	255,400	5.27	21,207	21,050	0.7	65,948	67,287	(2.0)	(1.8)
International Registration Plan	64,000	1.32	2,284	4,628	(50.6)	12,221	13,297	(8.1)	(3.3)
Recordation Tax	48,400	1.00	3,931	4,346	(9.5)	12,928	13,731	(5.8)	0.6
Interest Earnings	2,300	0.05	58	89	(34.8)	78	97	(19.6)	(63.9)
Misc. Taxes, Fees, and Revenues	17,300	0.36	1,555	1,079	44.1	4,242	4,049	4.8	(6.0)
<b>Total State Taxes and Fees</b>	<b>\$3,465,018</b>	<b>71.48</b>	<b>\$394,211</b>	<b>\$386,630</b>	<b>2.0</b>	<b>\$862,930</b>	<b>\$855,852</b>	<b>0.8</b>	<b>0.4</b>

# Percentage is greater than or equal to 1,000%.

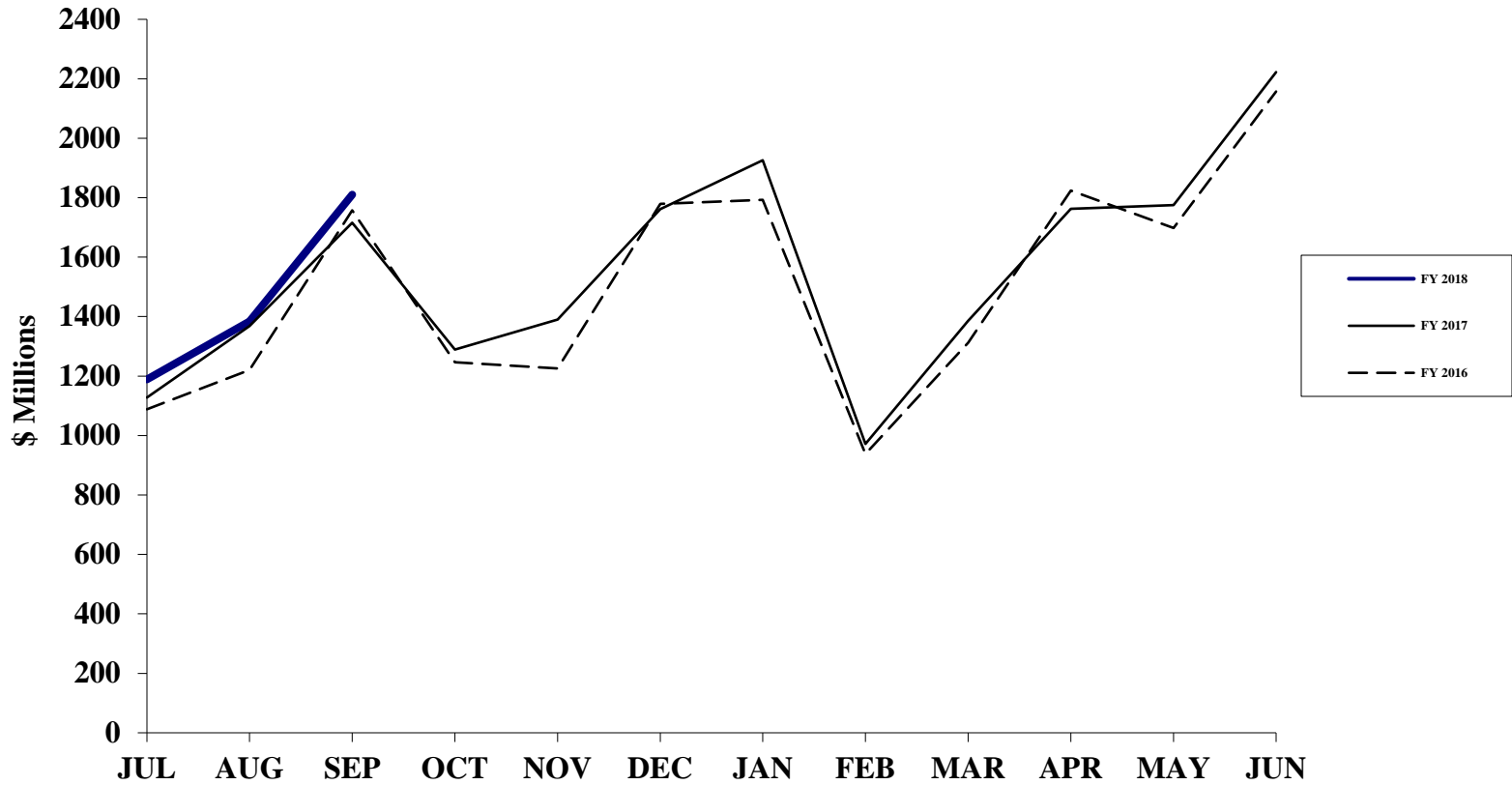


**Commonwealth of Virginia/Department of Accounts**  
**Highway Maintenance and Operating Fund and Transportation Trust Fund Revenues**  
**Statement of Revenue Estimates & Collections**  
**For the Fiscal Years 2017 and 2018**  
(Dollars in Thousands)

Revenue	FY 2018 Estimate	As a % of Total Fund	September			Year-To-Date			% Annual Growth Required By Est
			FY 2018	FY 2017	% Change	FY 2018	FY 2017	% Change	
<b>HIGHWAY MAINTENANCE AND OPERATING FUND:</b>									
Motor Fuel Taxes (Includes Road Tax)	\$701,700	14.47	\$63,383	\$57,430	10.4	\$143,229	\$133,789	7.1	0.3
Motor Vehicle Sales and Use Tax	712,100	14.69	58,678	63,125	(7.0)	185,695	189,800	(2.2)	(1.3)
State Sales and Use Tax	291,700	6.01	23,937	17,026	40.6	59,034	51,375	14.9	5.3
Motor Vehicle License Fees	233,500	4.82	19,325	19,201	0.6	60,246	61,498	(2.0)	(1.9)
International Registration Plan	64,000	1.32	2,284	4,628	(50.6)	12,221	13,297	(8.1)	(3.3)
Misc. Taxes, Fees, and Revenues	17,300	0.36	1,555	1,079	44.1	4,242	4,049	4.8	(6.0)
<b>Total State Taxes and Fees</b>	<b>\$2,020,300</b>	<b>41.67</b>	<b>\$169,162</b>	<b>\$162,489</b>	<b>4.1</b>	<b>\$464,667</b>	<b>\$453,808</b>	<b>2.4</b>	<b>0.0</b>
<b>Other Revenues:</b>									
Federal Grants and Contracts	\$0	0.00	\$2,052	\$4,070	(49.6)	\$10,907	\$15,225	(28.4)	(100.0)
Miscellaneous Revenues	18,061	0.37	4,775	3,131	52.5	7,415	5,587	32.7	(23.1)
Transfer (to) / from Transportation Trust Fund	121,031	2.50	0	25,000	(100.0)	0	25,000	(100.0)	33.4
<b>Total Highway Maintenance and Operating Fund</b>	<b>\$2,159,392</b>	<b>44.54</b>	<b>\$175,989</b>	<b>\$194,690</b>	<b>(9.6)</b>	<b>\$482,989</b>	<b>\$499,620</b>	<b>(3.3)</b>	<b>(1.6)</b>
<b>TRANSPORTATION TRUST FUND:</b>									
Motor Fuel Taxes (Includes Aviation & Road Taxes)	\$175,800	3.62	\$15,856	\$16,293	(2.7)	\$31,831	\$30,357	4.9	1.7
PTF Insurance Premiums Tax	168,018	3.47	121,210	114,700	5.7	131,066	127,437	2.8	3.0
Motor Vehicle Sales and Use Tax (Includes Rental Tax)	274,800	5.67	24,140	25,827	(6.5)	72,458	74,564	(2.8)	(0.2)
State Sales and Use Tax	753,500	15.55	57,972	61,037	(5.0)	144,200	150,069	(3.9)	1.4
Motor Vehicle License Fees	21,900	0.45	1,882	1,849	1.8	5,702	5,789	(1.5)	(1.6)
Recordation Tax	48,400	1.00	3,931	4,346	(9.5)	12,928	13,731	(5.8)	0.6
Interest Earnings	2,300	0.05	58	89	(34.8)	78	97	(19.6)	(63.9)
<b>Total State Taxes and Fees</b>	<b>\$1,444,718</b>	<b>29.81</b>	<b>\$225,049</b>	<b>\$224,141</b>	<b>0.4</b>	<b>\$398,263</b>	<b>\$402,044</b>	<b>(0.9)</b>	<b>0.9</b>
<b>Other Revenues:</b>									
Federal Grants and Contracts	\$1,191,025	24.57	\$193,672	\$125,039	54.9	\$598,373	\$543,458	10.1	6.6
Receipts from Cities/Counties	150,867	3.11	17,962	13,115	37.0	69,012	43,717	57.9	(28.5)
Toll Revenues (Includes Route 28)	17,000	0.35	977	1,073	(8.9)	2,872	2,840	1.1	(10.8)
Miscellaneous Revenues	5,893	0.12	2,886	1,163	148.2	7,763	6,787	14.4	(82.5)
<b>Total Other Revenues</b>	<b>\$1,364,785</b>	<b>28.15</b>	<b>\$215,497</b>	<b>\$140,390</b>	<b>53.5</b>	<b>\$678,020</b>	<b>\$596,802</b>	<b>13.6</b>	<b>(1.2)</b>
<b>Transfer (to) / from Highway Maintenance and Operating Fund</b>									
	(\$121,031)	(2.50)	\$0	(\$25,000)	100.0	\$0	(\$25,000)	100.0	(33.4)
<b>Total Transportation Trust Fund</b>	<b>\$2,688,472</b>	<b>55.46</b>	<b>\$440,546</b>	<b>\$339,531</b>	<b>29.8</b>	<b>\$1,076,283</b>	<b>\$973,846</b>	<b>10.5</b>	<b>(1.2)</b>
<b>TOTAL HIGHWAY MAINTENANCE AND OPERATING AND TRANSPORTATION TRUST FUND</b>									
	<b>\$4,847,864</b>	<b>100.00</b>	<b>\$616,535</b>	<b>\$534,221</b>	<b>15.4</b>	<b>\$1,559,272</b>	<b>\$1,473,466</b>	<b>5.8</b>	<b>(1.4)</b>

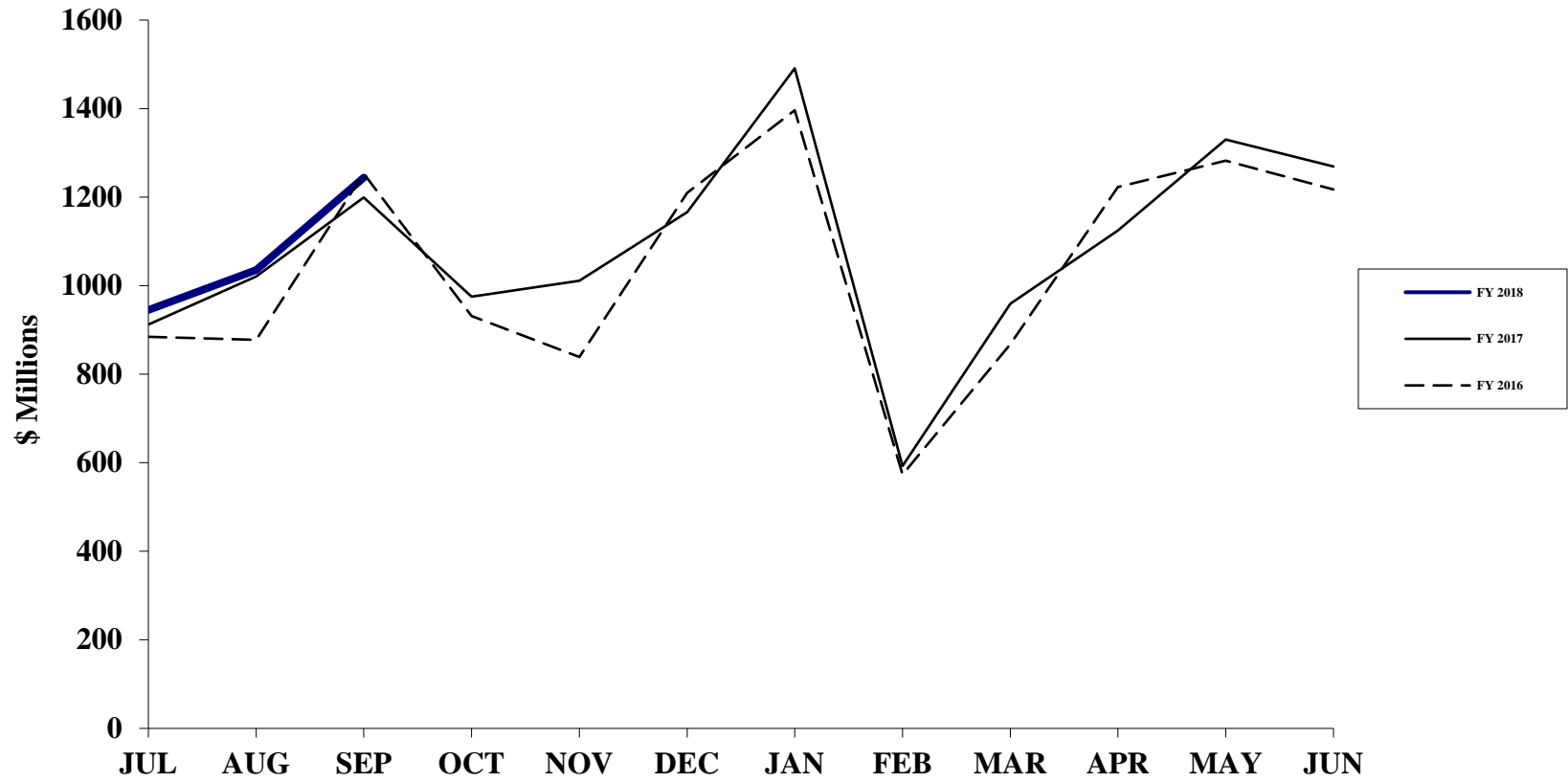
# Percentage is greater than or equal to 1,000%.

# Total General Fund Revenues



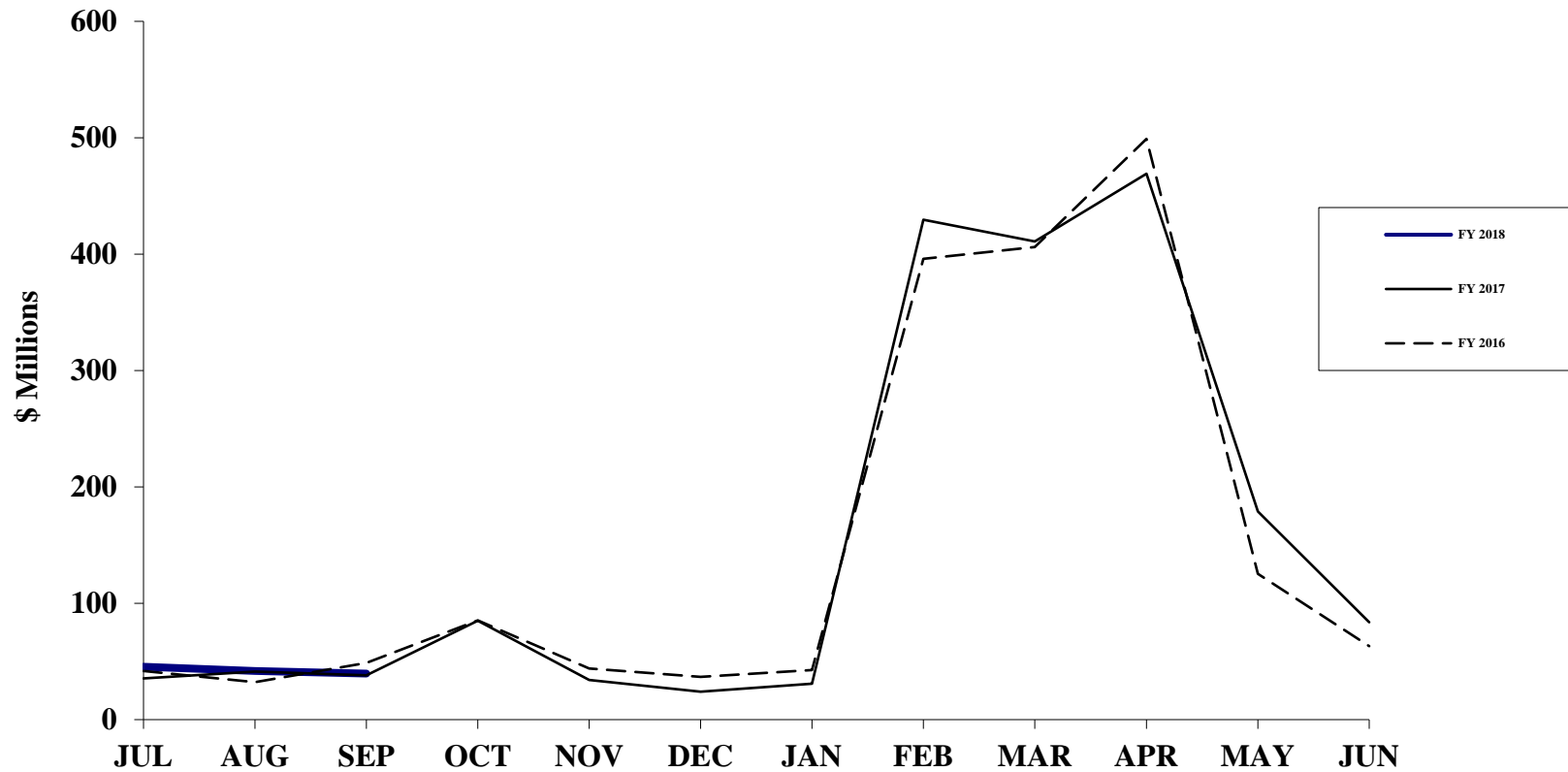
**FY 2016 Actual = \$18,040.1 Million**  
**FY 2017 Actual = \$18,695.1 Million**  
**FY 2018 Estimate = \$19,193.3 Million**

# Net Individual Income Tax



**FY 2016 Actual = \$12,555.6 Million**  
**FY 2017 Actual = \$13,052.9 Million**  
**FY 2018 Estimate = \$13,390.0 Million**

# Individual and Fiduciary Income Tax Refunds



**FY 2016 Actual = \$1,820.7 Million**  
**FY 2017 Actual = \$1,861.0 Million**  
**FY 2018 Estimate = \$1,943.6 Million**

## DEPARTMENT OF THE TREASURY

General Account Investment Portfolio

Monthly Average Balances and Rates

For the Fiscal Year 2018

(Dollars in Millions)

MONTH	PRIMARY LIQUIDITY		EXTERNAL MANAGEMENT EXTENDED DURATION		COMPOSITE		TREASURY 1 YR. CONSTANT MATURITY <sup>1</sup>
	Avg. Balance	Yield	Avg. Balance	Annualized Total Return	Avg. Balance	Rate	Yield
July, 2017	\$4,568.1	1.15%	\$1,270.7	4.94%	\$5,838.8	1.97%	1.22%
August	\$3,985.7	1.17%	\$1,277.1	7.52%	\$5,262.8	2.71%	1.23%
September	\$4,286.7	1.21%	\$1,278.7	-4.36%	\$5,565.4	-0.07%	1.28%
October							
November							
December							
January, 2018							
February							
March							
April							
May							
June							
<b>Year-to-Date Average</b>	\$4,280.2	1.18%	\$1,275.5	2.77%	\$5,555.7	1.54%	1.24%

▪ Performance on the extended duration portion of the General Account is reported on an annualized total return basis. Total return includes unrealized gains and losses, which in the short term can make returns more volatile. Over an extended time period the fluctuations average out and total return approaches the portfolio yield.

▪ Unaudited.

<sup>1</sup> Federal Reserve Bank H.15 Release.

**Commonwealth of Virginia/Department of Accounts  
Report on the Revenue Stabilization Fund  
For the Fiscal Year 2018**

<u>Month</u>	<u>Beginning Balance</u>	<u>Deposits</u>	<u>Withdrawals</u>	<u>Interest Allocated (A)</u>	<u>Ending Balance</u>
July	\$548,820,198	\$0	\$0	\$0	\$548,820,198
August	\$548,820,198	\$0	\$0	\$0	\$548,820,198
September	\$548,820,198	\$0	\$0	\$0	\$548,820,198
October					
November					
December					
January					
February					
March					
April					
May					
June					

Notes: (A) Interest is earned monthly but credited to the Revenue Stabilization Fund on a quarterly basis.