



# IT Sourcing and Disentanglement Update

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**House Appropriations Committee**

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# Commonwealth's IT Infrastructure Footprint

## Computers

55,500 PCs  
3,000 servers

## Mailboxes

59,000 accounts

## Data storage

1.75 petabytes

## Mainframes (2)

IBM  
Unisys

## Communications

65,000 desk phones  
26,000 cell phones  
3,600 BYOD

## Networks

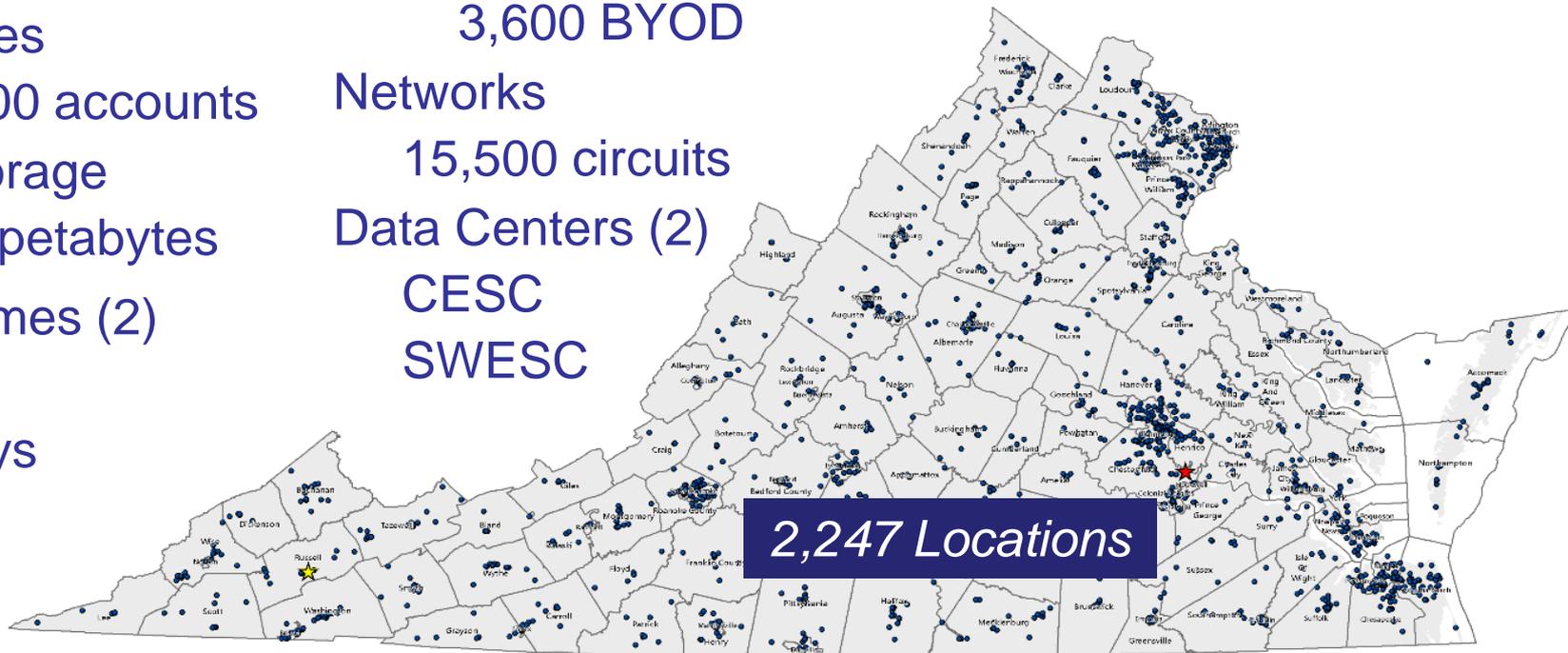
15,500 circuits

## Data Centers (2)

CESC  
SWESC

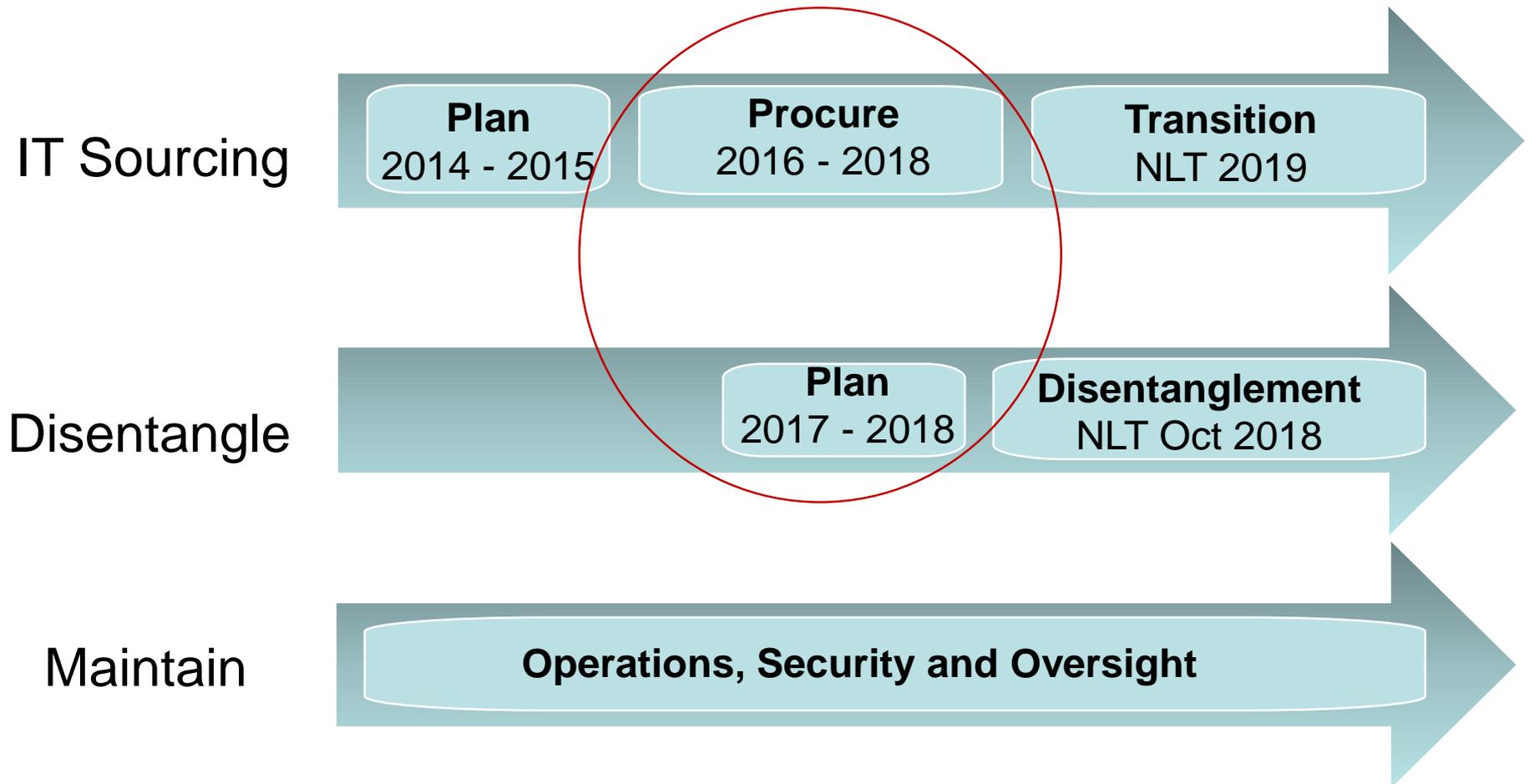
## Printers

5,000 network  
22,000 desktop





# IT Sourcing Timelines





## IT Sourcing Guiding Principles

- Transition all services from Northrop Grumman contract by June 2019 (term)
- Conduct multiple waves of procurements to mitigate implementation, operational and transitional risk
- Include agencies in request for proposal (RFP) development and negotiation
- Create competition within service towers whenever possible



## IT Sourcing Goals

### Agencies

- Service delivery quality
- Ease of doing business
- Service flexibility
- Innovation and evolution
- Agency choice
- Service transparency
- Spend transparency

### Enterprise

- Maintain cost competitiveness
- Management control
- Flexibility to evolve
- Supports VITA oversight functions
- Standardization
- Security
- Procurement and Transition



## Current IT Sourcing Activities

- Starting to build multi-supplier model, including a services integrator
- Preparing for service transition
- Working with Customer Advisory Council to enhance agency involvement
- Adjusting VITA organization to support these changes



# IT Sourcing Competitive Procurements

Wave	Service	RFP Issue Date (Notional)	Responses Due (Notional)	Service Commence (Notional)
1	Messaging	Feb 2016	Apr 2016	<del>Nov 2016</del>
	IBM Mainframe	Mar 2016	May 2016	Dec 2016
2	Service Integration / Service Desk	<b>Sep 2016</b>	<b>Nov 2016</b>	<b>TBD</b>
	Server / Storage	<b>Sep 2016</b>	<b>Feb 2017</b>	<b>TBD</b>
	Security	<b>Sep 2016</b>	<b>Feb 2017</b>	<b>TBD</b>
3	Desktop	Aug 2017	Oct 2017	July 2019
	Data / Voice Networks	Feb 2018	April 2018	July 2019



# IT Sourcing Procurement Status

- Wave one
  - Messaging awarded to Tempus Nova; transition planning and preparation in process – transition milestones impacted
  - IBM mainframe service awarded to HP Enterprise Services – transition milestones may be impacted
- Wave two
  - Competitive procurements in process
  - Two supplier information sessions conducted



# Disentanglement

- Disputes
  - August 25: VITA issued breach and default notices
  - September 23: incumbent responded
- Despite disputes, communication has been ongoing
  - VITA and incumbent met regularly before and during disputes; continue to meet regularly
  - VITA and incumbent are working to address various issues and disputes
  - Progress has been slow to date



## Disentanglement and Transition

- Successful disentanglement is part of successful transition to new service providers
- VITA is working with OAG to maintain the Commonwealth's rights both with incumbent and with new service providers
- Disputes have impacted transition timelines; however, successful transition away from incumbent remains attainable



## VITA Actions

- Engage customer agencies and listen to feedback
- Consult with executive and legislative leaders
- Make decisions in measured steps
- Prepare and lead all tasks needed to successfully disentangle and implement IT sourcing

## Resources

- Information

[vita.virginia.gov](http://www.vita.virginia.gov) at this icon

IT Infrastructure Sourcing



<http://www.vita.virginia.gov/default.aspx?id=6442473400>

- Feedback and questions

[infrastructuresourcing@vita.virginia.gov](mailto:infrastructuresourcing@vita.virginia.gov)



# Questions?

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# Appendix



## IT Sourcing Steering Committee

- Gina Burgin, Finance, Deputy Secretary
- Dave Burhop, DMV CIO
- Sharon Kitchens, TAX CTO
- Brian Logwood, DPB, Associate Director
- Skip Maupai, HAC Legislative Fiscal Analyst
- Jason Powell, SFC Legislative Fiscal Analyst
- Dana Smith, VITA Executive Director
- Ernie Steidle, DARS COO
- Dr. Jeffrey Stern, VDEM State Coordinator
- Chad Wirz (Chair), VITA Executive Director



## Extensive Agency Participation

- Staff from many agencies already participate
  - Steering committee (eight)
  - Extended core team (three)
  - Wave 1 RFP teams (19)
  - Wave 2 RFP teams (23+)
  - Customer Advisory Council (15)
  - Agency interaction model (AIM) workgroup (six)
- Agency staff also will be needed for application testing, wave three RFPs and new vendor governance model